



# 34th Annual Report 2020-2021

# **CORPORATE INFORMATION**

Managing Director & Chief Financial Officer	:	Mr. Jitender Kumar Juneja
Non Executive Directors	:	Mr. Mukesh Sukhija Ms. Pooja Bhatia Ms. Neha Ashish Karia
Independent Directors		Mr. Naresh Kumar Mansharamani Mr. Manoj Kumar Pahwa
Company Secretary	:	Ms. Manisha Sharma
Statutory Auditors	:	M/s. MKRJ & Co. Chartered Accountants, New Delhi
Secretarial Auditor	:	M/s A K Nandwani & Associates Company Secretaries, New Delhi
Registered Office	:	'AASTHA', LP-11C, Pitampura, New Delhi – 110034 Ph. No. 011-40196434 Website: www.vanicommercials.com Email Id: info@vanicommercials.com
Details of RTA	:	Skyline Financial Services Private Limited D-153/A, 1st Floor, Okhla Industrial Area, Phase – I, New Delhi – 110020 Ph. No. +91-(0) 11-40450193-97, 26812682-83 Fax: +91-(0) 11-2681 2682 Email Id: admin@skylinerta.com Website: www.skylinerta.com

The Equity Shares of the Company are listed at Bombay Stock Exchange Limited. (Guwahati Stock Exchange and Uttar Pradesh Stock Exchange since not functional.)

# **CONTENTS**

		Page No.
1	Notice of Annual General Meeting	1
	Annexure- A	10
	Annexure- B	11
	Annexure-C	13
2	Director's Report	21
3	Annexure I-Nomination and Remuneration Policy	38
4	Annexure II-Secretarial Audit Report	42
5	Management Discussion and Analysis	47
6	Auditor's Report	57
7	Balance Sheet	68
8	Statement of Profit & Loss	70
9	Cash Flow Statement	73
10	Notes to Financial Statements	75

Notice is hereby given that the 34<sup>th</sup> Annual General Meeting of the Members of Vani Commercials Limited will be held on Friday, the 17th day of September, 2021 at 12:30 P.M. through Video Conferencing (VC) or Other Audio Visual Means (OAVM), to transact the following businesses: **ORDINARY BUSINESS** 1. To receive, consider and adopt the Audited Financial Statements for the Financial Year ended 31<sup>st</sup> March, 2021 including the Reports of the Auditors' and the Board of Directors' thereon. 2. To appoint a Director in place of Mr. Mukesh Sukhija (DIN: 01038078), who retires by rotation and being eligible, offers himself for re-appointment. SPECIAL BUSINESS 3. Appointment of Mr. Manoj Kumar Pahwa as Independent Director To Consider and if thought fit, to pass the following resolution as an Ordinary Resolution: "RESOLVED THAT pursuant to provisions of Section 149, 150, 152 read with Schedule IV to the Companies Act, 2013, and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) and Regulation 17 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Mr. Manoj Kumar Pahwa (DIN: 00398839) who was appointed as an Additional Director (Independent Director) of the Company w.e.f 5th February, 2021 in terms of Section 161(1) of the Companies Act, 2013 and the Articles of Association of the Company and who holds office up to the date of this Annual General

Meeting and in respect of whom the Company has received a notice

NOTICE

Vani Commercials Limited Annual Report 2020-21

Vani Commercials Limited Annual Report 2020-21

[1]

in writing under Section 160 of the Act proposing his candidature for the office of the Director and a declaration that he meets the criteria for independence as provided in Section 149(6) of the Act and who is eligible for appointment, be and is hereby appointed as an Independent Director of the Company to hold the office for 5 (five) consecutive years upto 4<sup>th</sup> February, 2026."

> For and on behalf of Board of Directors Vani Commercials Limited

Date: 10.08.2021 Place: New Delhi Sd/-Manisha Sharma Company Secretary M. No. A58430

2

## NOTES:

- The present AGM has been convened through VC/OAVM in compliance with applicable provisions of the Companies Act, 2013 read with MCA Circular nos. 14/2020 dated April 8, 2020, 17/2020 dated April 13, 2020, 20/2020 dated May 05, 2020 and 02/2021 dated January 13, 2021 and Circular no. SEBI/HO/CFD/CMD1/ CIR/P/2020/79 and SEBI/HO/CFD/CMD2/CIR/P/2021/11 issued by the SEBI (hereinafter collectively referred to as 'the Circulars''). Since this AGM will be held through Video Conferencing ('VC') / Other Audio Visual Means ('OAVM'), Members will not be able to appoint proxies for this meeting. Further, Attendance Slip and Route Map are not being annexed to this Notice.
- Corporate Members are requested to send a certified copy (in PDF / JPG format) of the Board Resolution authorizing their representatives to attend the AGM, pursuant to Section 113 of the Act, through e-mail at info@vanicommercials.com.
- The Register of Members and the Share Transfer Book of the Company shall remain closed from Wednesday, 15<sup>th</sup> September, 2021 to Friday, 17<sup>th</sup> September, 2021 (both days inclusive).
- 4. Details under Regulation 36(3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SS-2 i.e.

Vani Commercials Limited Annual Report 2020-21

Secretarial Standards on General Meetings in respect of the Directors seeking appointment/reappointment at the Meeting is annexed to the Notice as Annexure–A.

- 5. In conformity with the applicable regulatory requirements, the Notice of this AGM and the Annual Report and Annual Accounts 2021 are being sent only through electronic mode to those Members who have registered their e-mail addresses with the Company or with the Depositories. Further In line with the Ministry of Corporate Affairs (MCA) Circular No. 17/2020 dated April 13, 2020, the Notice calling the AGM has been uploaded on the website of the Company at www.vanicommercials.com. The Notice can also be accessed from the websites of the Stock Exchanges i.e. BSE Limited at www.bseindia.com. The AGM Notice is also disseminated on the website of CDSL (agency for providing the Remote e-Voting facility and e-voting system during the AGM) i.e. www.evotingindia.com. . Members may also note that the Notice of the Meeting and the Annual Report will also be available on the Company's website www.vanicommercials.com for download
- 6. Relevant Documents referred to in the accompanying Notice, Registers and all other statutory documents will be made available for inspection in the electronic mode. Members can inspect the same by sending a request to the Company's investor email ID i.e. info@vanicommercials.com.
- 7. In view of the situation arising due to COVID-19 global pandemic, the general meetings of the companies shall be conducted as per the guidelines issued by the Ministry of Corporate Affairs (MCA) vide Circular Nos. 14/2020 dated April 8, 2020, 17/2020 dated April 13, 2020, 20/2020 dated May 05, 2020 and 02/2021 dated January 13, 2021. The forthcoming AGM will thus be held through video conferencing (VC) or other audio visual means (OAVM). Hence, Members can attend and participate in the ensuing AGM through VC/OAVM. The detailed Instruction for attending AGM through VC/OAVM is annexed to the Notice as Annexure-B
- 8. Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (as amended) and Regulation 44 of

3

SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 (as amended), and MCA Circulars dated April 08, 2020, April 13, 2020, May 05, 2020 and January 13, 2021 the Company is providing facility of remote e-voting (facility to cast vote prior to the AGM) and also e-voting during the AGM to its Members in respect of the business to be transacted at the AGM. For this purpose, the Company has entered into an agreement with Central Depository Services (India) Limited (CDSL) for facilitating voting through electronic means, as the authorized e-Voting's agency. The facility of casting votes by a member using remote e-voting as well as the e-voting system on the date of the AGM will be provided by CDSL. The detailed instruction for remote E-Voting & E-Voting at AGM is annexed to the Notice as Annexure-C

- 9. Ms. Kavita, Practicing Company Secretary [Membership No. F9115], being a partner of M/s A. K. Nandwani & Associates, Company Secretaries, has been appointed as the Scrutinizer to scrutinize the e-voting process (remote as well as at the time of AGM) in a fair and transparent manner.
- 10. The remote e-voting period commences on Tuesday 14<sup>th</sup> September 2021 [9:00 A.M.] and ends on Thursday, 16<sup>th</sup> September, 2021 [5:00 P.M.]. During this period, Members holding shares either in physical form or demat form, as on 10<sup>th</sup> September, 2021 i.e. cut-off date, may cast their vote electronically. The remote e-voting module shall be disabled for voting thereafter. Once the vote on a resolution is cast by the Member, he/she shall not be allowed to change it subsequently or cast vote again.
- 11. The voting rights of members shall be in proportion to their shares in the paid up equity share capital of the Company as on cut-off date. A person, whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on cut-off date only shall be entitled to avail facility of remote evoting. Any person, who acquires shares of the Company and becomes a member of the Company after dispatch of the Notice and holding shares as on cut-off date, may cast vote after following the instructions for e-voting as provided in the Notice convening the Meeting, which is available on the website of the Company and

4

Vani Commercials Limited Annual Report 2020-21

CDSL. However, if you are already registered with CDSL for remote e-voting then you can use your existing User ID and password for casting vote.

- 12. The Results of voting will be declared within 48 hours from the conclusion of the AGM and the Resolutions will be deemed to be passed on the date of the AGM, subject to receipt of requisite number of votes. The declared Results, along with the Scrutinizer's Report, will be available forthwith on the Company's website <u>www.vanicommercials.com</u> and on the website of CDSL i.e., www.evotingindia.com immediately after the result is declared. The Company shall simultaneously forward the results to BSE Limited [BSE], where the equity shares of the Company are listed.
- **13.** REQUEST TO MEMBERS
  - (i) Members who have not registered their e-mail addresses so far are requested to register their e-mail address for receiving all communications including Annual Report, Circulars, etc. from the Company electronically. For Physical shareholders- please provide necessary details like Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self attested scanned copy of PAN card), AADHAR (self attested scanned copy of Aadhar Card) by email to Company/RTA email id.
  - (ii) Members holding shares in demat form are requested to intimate all changes pertaining to their bank details, National Electronic Clearing Service [NECS], Electronic Clearing Services [ECS] mandates, nominations, power of attorneys, change in address, change of name, email address, contact numbers, etc. to their Depository Participant [DP]. Changes intimated to the DP will then be automatically reflected in the Company's records which will help the Company and the Company's Registrar and Transfer Agents to provide efficient and better services. Members holding shares in physical form are requested to intimate such changes to Registrar and Transfer Agents of the Company.



Members holding shares in dematerialized form are requested to register / update their e-mail addresses & mobile no. with your respective Depository Participant (DP) which is mandatory while e-Voting & joining virtual meetings through Depository.

- (iii) Members are requested to inform the Company's Registrar and Share Transfer Agent i.e. Skyline Financial Services Private Limited, D-153/A, 1st Floor, Okhla Industrial Area, Phase – I, New Delhi- 110020, about the changes, if any, in their registered address along with Pin Code, quoting their Folio number and DP ID. All correspondence relating to transfer of shares may be sent directly to the aforesaid Registrar and Share Transfer Agent of the Company or by sending email the same at admin@skylinerta.com.
- (iv) In case of joint holders attending the Meeting, only such joint holder who is higher in the order of names will be entitled to vote. Members who hold shares in physical form in multiple folios in identical names or joint holding in the same order of names are requested to send the share certificates to Registrar, for consolidation into a single folio.
- (v) The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to the Company / registrar and Share Transfer Agents.

6

14. If you have any queries or issues regarding attending AGM & e-Voting from the CDSL e-Voting System, you can write an email to <u>helpdesk.evoting@cdslindia.com</u> or contact at 022- 23058738 and 022-23058542/43.

All grievances connected with the facility for voting by electronic means may be addressed to Mr. Rakesh Dalvi, Sr. Manager, (CDSL,) Central Depository Services (India) Limited, A Wing, 25th Floor, Marathon Futurex, Mafatlal Mill Compounds, N M Joshi Marg, Lower Parel (East), Mumbai - 400013 or send an email to helpdesk.evoting@cdslindia.com or call on 022-23058542/43.

For and on behalf of Board of Directors Vani Commercials Limited

Date: 10.08.2021 Place: New Delhi Sd/-Manisha Sharma Company Secretary M. No. A58430

### EXPLANATORY STATEMENT PURSUANT TO THE PROVISIONS OF SECTION 102 OF THE COMPANIES ACT, 2013

## ITEM NO. 3:

The Board of Directors of the Company ('the Board') at their meeting held on 5<sup>th</sup> February 2021, on the recommendation of the Nomination & Remuneration Committee ('the Committee'), approved the appointment of Mr. Manoj Kumar Pahwa (DIN: 00398839) as an Additional Director of the Company with effect from 5th February, 2021, and subject to the approval of the Members also as Independent Director of the Company for a period of five years with effect from the said date in terms of Section 149 read with Schedule IV of the Companies Act 2013 ('the Act') and Regulation 17 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Listing Regulations 2015).

The Committee and the Board of Directors are of the view that the association of Mr. Manoj Kumar Pahwa and the rich experience he brings with him would benefit the Company. Declaration has been received from Mr. Manoj Kumar Pahwa that he meets the criteria of Independence prescribed in the category of Independent Director, prescribed under section 149 of the Act read with the Companies (Appointment and Qualification of Directors) Rules 2014 and Regulation 16 of the Listing Regulation 2015 for the appointment of the Independent Director. Further his name is not included in the Databank of Independent Directors as prescribed under Rule 6(3) of the Companies (Appointment and Qualification of Directors) Rules, 2014. He is independent of the management of the Company. Mr. Manoj Kumar Pahwa will be entitled to sitting fees for attending the meetings of the Board and its Committees as may be decided.

Requisite Notice under Section 160 of the Act proposing the candidature of Mr. Manoj Kumar Pahwa has been received by the Company, and consent has been filed by Mr. Manoj Kumar Pahwa pursuant to Section 152 of the Act.

Additional Information in respect of Mr. Manoj Kumar Pahwa pursuant to the Listing Regulation 2015 and the Secretarial Standard on the General Meeting is appearing in the Annexure – A to this Notice.

In terms of the provisions of Section 161(1) of the Act, Mr. Manoj Kumar

8

Vani Commercials Limited Annual Report 2020-21

Pahwa would hold office up to the date of the ensuing Annual General Meeting. The Company has received a notice in writing, proposing his candidature as director.

Mr. Manoj Kumar Pahwa is not disqualified from being appointed as a Director in terms of Section 164 of the Act and has given his consent to act as a Director. Mr. Manoj Kumar Pahwa possesses appropriate skills, experience and knowledge as required for the Independent Director.

Save and except Mr. Manoj Kumar Pahwa and his relatives, none of the other Directors / Key Managerial Personnel of the Company / their relatives are, in any way, concerned or interested, financially or otherwise, in the resolution set out at Item No. 3 of the Notice. The Board recommends the Ordinary Resolution set out at Item No. 3 of the Notice for approval by the members.

For and on behalf of Board of Directors Vani Commercials Limited

Date: 10.08.2021 Place: New Delhi -/Sd Manisha Sharma Company Secretary M. No. A58430

Vani Commercials Limited Annual Report 2020-21

#### "ANNEXURE A TO THE NOTICE"

DISCLOSURE PURSUANT TO THE REGULATION 36 OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, AND SECRETARIAL STANDARDS ON GENERAL MEETINGS (SS ISSUED BY THE INSTITUTE OF COMPANY SECRETARIES OF INDIA ('ICSI'), INFORMATION IN RESPECT OF THE DIRECTORS SEEKING RE-APPOINTMENT/APPOINTMENT AT THE AGM, IS PROVIDED HEREIN BELOW:

Name of Director	Mr. Mukesh Sukhija	Mr. Manoj Kumar Pahwa	
Age	46 years	45 years	
Date of Appointment by the Board of Directors	25 <sup>th</sup> July, 2020	05 <sup>th</sup> February, 2021	
Brief Resume and nature of expertise in functional areas	Having experience of more than 20 years in Corporate Laws	He is Chartered Accountant in Practice, having experience of more than 20 years in the field of accountancy and audit etc.	
Disclosure of relationship with other Directors, Manager and other Key Managerial Personnel of the company inter-se	Not Any	Not Any	
Terms and conditions of appointment or re-appointment	On such terms & conditions as mutually agreed by the Board.	On such terms & conditions as mutually agreed by the Board.	
The remuneration last drawn	Nil	Nil	
The number of Meetings of the Board attended during the year	5 (Since appointed at 25.07.2020 meeting of Board of Directors).	Nil (Since appointed at the last meeting of the Financial Year 2020-21).	
Directorships held in other listed Companies	Nil	Nil	
Memberships / Chairmanships of Committees of other listed Companies	Nil	Nil	
Number of shares held in the Company	Nil	Nil	

For and on behalf of Board of Directors Vani Commercials Limited

	Sd/-
	Manisha Sharma
Date: 10.08.2021	Company Secretary
Place: New Delhi	M. No. A58430
Vani Commercials Limited Annual Report 2020-21	10

### ANNEXURE: B TO THE NOTICE

INSTRUCTIONS FOR SHAREHOLDERS ATTENDING THE AGM THROUGH VC/OAVM ARE AS UNDER:

- Shareholder will be provided with a facility to attend the AGM through VC/OAVM through the CDSL e-Voting system. Shareholders may access the same at https://www.evotingindia.com under shareholders/members login by using the remote e-voting credentials. The link for VC/OAVM will be available in shareholder/ members login where the EVSN of Company will be displayed.
- 2. The Skyline Financial Services Private Limited, Registrar and Share Transfer Agent, of the Company will be providing VC/OAVM Services.
- 3. Shareholders are encouraged to join the Meeting through Laptops / IPads for better experience.
- 4. Further shareholders will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
- 5. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
- Members who would like to ask questions during the AGM may send their questions from their registered email address mentioning their name, DP ID and Client ID/folio number, PAN, mobile number at info@vanicommercials.com upto Friday 10<sup>th</sup> September 2021 (5:00 p.m. IST).
- 7. Those shareholders who have registered themselves as a speaker will only be allowed to express their views/ask questions during the meeting.
- 8. The Members can join the AGM in the VC/OAVM mode 15 minutes before and after the scheduled time of the commencement of the Meeting by following the procedure mentioned in the Notice. The



facility of participation at the AGM through VC/OAVM will be made available to atleast 1000 members on first come first served basis. This will not include large Shareholders (Shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors etc. who are allowed to attend the AGM without restriction on account of first come first served basis.

- The attendance of the Members attending the AGM through VC/ OAVM will be counted for the purpose of ascertaining the quorum under Section 103 of the Companies Act, 2013.
- 10. Pursuant to MCA Circular No. 14/2020 dated April 08, 2020, the facility to appoint proxy to attend and cast vote for the members is not available for this AGM. However, in pursuance of Section 112 and Section 113 of the Companies Act, 2013, representatives of the members such as the President of India or the Governor of a State or body corporate can attend the AGM through VC/OAVM and cast their votes through e-voting.

### ANNEXURE: C TO THE NOTICE

## THE INTRUCTIONS OF SHAREHOLDERS FOR REMOTE E-VOTING AND E-VOTING DURING AGM AND JOINING MEETING THROUGH VC/ OAVM ARE AS UNDER:

- (i) The voting period begins on Tuesday 14<sup>th</sup> day of September 2021 at 9:00 A.M. and ends on Thursday 16<sup>th</sup> September 2021 at 5:00 P.M. During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of i.e. Friday 10<sup>th</sup> September 2021 may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- (ii) Shareholders who have already voted prior to the meeting date would not be entitled to vote at the meeting venue.
- (iii) Pursuant to SEBI Circular No. SEBI/HO/CFD/CMD/CIR/P/2020/ 242 dated 09.12.2020, under Regulation 44 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, listed entities are required to provide remote e-voting facility to its shareholders, in respect of all shareholders' resolutions. However, it has been observed that the participation by the public non-institutional shareholders/retail shareholders is at a negligible level.

Currently, there are multiple e-voting service providers (ESPs) providing e-voting facility to listed entities in India. This necessitates registration on various ESPs and maintenance of multiple user IDs and passwords by the shareholders.

In order to increase the efficiency of the voting process, pursuant to a public consultation, it has been decided to enable e-voting to all the demat account holders, by way of a single login credential, through their demat accounts/ websites of Depositories/ Depository Participants. Demat account holders would be able to cast their vote without having to register again with the ESPs, thereby, not only facilitating seamless authentication but also enhancing ease and convenience of participating in e-voting process.

(12)



(iv) In terms of SEBI circular no. SEBI/HO/CFD/CMD/CIR/P/2020/242 dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are advised to update their mobile number and email Id in their demat accounts in order to access e-Voting facility.

> Pursuant to abovesaid SEBI Circular, Login method for e-Voting and joining virtual meetings for Individual shareholders holding securities in Demat mode is given below:

Type of share holders	Login Method			
Individual Share- holders holding securities in Demat	1)	Users who have opted for CDSL Easi / Easiest facility, can login through their existing user id and password. Option will be made available to reach e-Voting page without any further authentication. The URL for users to login to Easi / Easiest are <a href="https://web.cdslindia.com/myeasi/home/login">https://web.cdslindia.com/myeasi/home/login</a> or visit <a href="https://web.cdslindia.com/myeasi/home/login">www.cdslindia.com/myeasi/home/login</a> or visit		
mode with CDSL	2)	After successful login the Easi / Easiest user will be able to see the e- Voting option for eligible companies where the evoting is in progress as per the information provided by company. On clicking the evoting option, the user will be able to see e-Voting page of the e-Voting service provider for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting. Additionally, there is also links provided to access the system of all e-Voting Service Providers i.e. CDSL/NSDL/KARVY/LINKINTIME, so that the user can visit the e-Voting service providers' website directly.		
	3)	If the user is not registered for Easi/Easiest, option to register is available at <u>https://web.cdslindia.com/myeasi/Registration/</u> EasiRegistration		
		Alternatively, the user can directly access e-Voting page by providing Demat Account Number and PAN No. from a e-Voting link available on <u>www.cdslindia.com</u> home page. The system will authenticate the user by sending OTP on registered Mobile & Email as recorded in the Demat Account. After successful authentication, user will be able to see the e-Voting option where the evoting is in progress and also able to directly access the system of all e-Voting Service Providers.		

14

Vani Commercials Limited Annual Report 2020-21

Individual Shareholders holding securities in demat mode with NSDL	1)	If you are already registered for NSDL IDeAS facility, please visit the e- Services website of NSDL. Open web browser by typing the following URL: https://eservices.nsdl.com either on a Personal Computer or on a mobile. Once the home page of e-Services is launched, click on the "Beneficial Owner" icon under "Login" which is available under 'IDeAS' section. A new screen will open. You will have to enter your User ID and Password. After successful authentication, you will be able to see e- Voting services. Click on "Access to e-Voting" under e-Voting services and you will be able to see e-Voting page. Click on company name or e- Voting service provider name and you will be re-directed to e-Voting service provider website for casting your vote during the remote e-Vot- ing period or joining virtual meeting & voting during the meeting.
	2)	If the user is not registered for IDeAS e-Services, option to register is available at https://eservices.nsdl.com. Select "Register Online for IDeAS "Portal or click at https://eservices.nsdl.com/SecureWeb/ IdeasDirectReg.jsp
	3)	Visit the e-Voting website of NSDL. Open web browser by typing the following URL: https://www.evoting.nsdl.com/ either on a Personal Computer or on a mobile. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholder/ Member' section. A new screen will open. You will have to enter your User ID (i.e. your sixteen digit demat account number hold with NSDL), Password/OTP and a Verification Code as shown on the screen. After successful authentication, you will be redirected to NSDL Depository site wherein you can see e-Voting page. Click on company name or e-Voting service provider name and you will be redirected to e-Voting service provider website for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting
Individual Shareholders (holding securities in demat mode) login through their Depository Participants		You can also login using the login credentials of your demat account through your Depository Participant registered with NSDL/CDSL for e- Voting facility. After Successful login, you will be able to see e-Voting option. Once you click on e-Voting option, you will be redirected to NSDL/ CDSL Depository site after successful authentication, wherein you can see e-Voting feature. Click on company name or e-Voting service pro- vider name and you will be redirected to e-Voting service provider website for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting.

## Vani Commercials Limited Annual Report 2020-21

Important note: Members who are unable to retrieve User ID/ Password are advised to use Forget User ID and Forget Password option available at abovementioned website.

<u>Helpdesk for Individual Shareholders holding securities in demat mode</u> for any technical issues related to login through Depository i.e. CDSL and NSDL

Login type	Helpdesk details
Individual Shareholders holding securities in Demat mode with CDSL	Members facing any technical is- sue in login can contact CDSL helpdesk by sending a request at helpdesk.evoting@cdslindia.comor contact at 022- 23058738 and 22- 23058542-43.
Individual Shareholders holding securities in Demat mode with NSDL	Members facing any technical is- sue in login can contact NSDL helpdesk by sending a request at evoting@nsdl.co.in or call at toll free no.: 1800 1020 990 and 1800 22 44 30

- (v) Login method for e-Voting and joining virtual meeting for shareholders other than individual shareholders holding in Demat form & physical shareholders.
  - 1) The shareholders should log on to the e-voting website <u>www.evotingindia.com</u>.
  - 2) Click on "Shareholders" module.
  - 3) Now enter your User ID
    - a. For CDSL: 16 digits beneficiary ID,
    - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
    - c. Shareholders holding shares in Physical Form should enter Folio Number registered with the Company.

16

Vani Commercials Limited Annual Report 2020-21

- 4) Next enter the Image Verification as displayed and Click on Login.
- 5) If you are holding shares in demat form and had logged on to <u>www.evotingindia.com</u> and voted on an earlier e-voting of any company, then your existing password is to be used.
- 6) If you are a first-time user follow the steps given below:

	For Shareholders holding shares in Demat Form and Physical Form
PAN	Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)
	<ul> <li>Shareholders who have not updated their PAN with the Company/Depository Participant are requested to use the sequence number sent by Company/RTA or contact Company/RTA.</li> </ul>
Dividend Bank Details <b>OR</b>	Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.
Date of Birth (DOB)	If both the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (3).

- (vi) After entering these details appropriately, click on "SUBMIT" tab.
- (vii) Shareholders holding shares in physical form will then directly reach the Company selection screen. However, shareholders holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly

recommended not to share your password with any other person and take utmost care to keep your password confidential.

- (viii) For shareholders holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (ix) Click on the EVSN for the relevant <Company Name> on which you choose to vote.
- (x) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xi) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xii) After selecting the resolution, you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xiii) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xiv) You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- (xv) If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (xvi) Facility for Non Individual Shareholders and Custodians Remote Voting
  - Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodians are required to log on to <u>www.evotingindia.com</u> and register themselves in the "Corporates" module.

18

- A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to <u>helpdesk.evoting@cdslindia.com</u>.
- After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
- The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
- A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.

Alternatively Non Individual shareholders are required to send the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory who are authorized to vote, to the Scrutinizer and to the Company at the email address viz; info@vanicommercials.com (designated email address by company), if they have voted from individual tab & not uploaded same in the CDSL e-voting system for the scrutinizer to verify the same.

# INSTRUCTIONS FOR SHAREHOLDERS ATTENDING THE AGM THROUGH VC/OAVM & E-VOTING DURING MEETING ARE AS UNDER:

- 1. The procedure for attending meeting & e-Voting on the day of the AGM is same as the instructions mentioned above for Remote e-voting.
- 2. The link for VC/OAVM to attend meeting will be available where the EVSN of Company will be displayed after successful login as per the instructions mentioned above for Remote e-voting.
- 3. Shareholders who have voted through Remote e-Voting will be eligible to attend the meeting. However, they will not be eligible to vote at the AGM.



- 4. Shareholders are encouraged to join the Meeting through Laptops / IPads for better experience.
- 5. Further shareholders will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
- 6. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
- 7. Shareholders who would like to express their views/ask questions during the meeting may register themselves as a speaker by sending their request in advance atleast 7 days prior to meeting mentioning their name, demat account number/folio number, email id, mobile number at (company email id). The shareholders who do not wish to speak during the AGM but have queries may send their queries in advance latest by Friday 10<sup>th</sup> September 2021 by 5:00 PM mentioning their name, demat account number/folio number, email id, mobile number at (company email id-info@vanicommercials.com). These queries will be replied to by the company suitably by email.
- 8. Those shareholders who have registered themselves as a speaker will only be allowed to express their views/ask questions during the meeting.
- 9. Only those shareholders, who are present in the AGM through VC/ OAVM facility and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system available during the AGM.
- 10. If any Votes are cast by the shareholders through the e-voting available during the AGM and if the same shareholders have not participated in the meeting through VC/OAVM facility, then the votes cast by such shareholders shall be considered invalid as the facility of e-voting during the meeting is available only to the shareholders attending the meeting.

Vani Commercials Limited Annual Report 2020-21

20	

# DIRECTOR'S REPORT

#### The Members of Vani Commercials Limited

Your Directors have pleasure in presenting the 34<sup>th</sup> Director's Report of your Company together with the Audited Financial Statement along with Auditors' Report for the Financial Year ended, 31st March, 2021.

# 1. <u>FINANCIAL HIGHLIGHTS AND STATE OF COMPANY'S</u> <u>AFFAIRS</u>

#### (a) **Financial Highlights** (Amount in ₹) Particulars Current year Previous Year 66,79,909.00 Total Income 56,00,288.00 **Total Expenses** 62,72,673.00 53,52,460.00 Profit/ (Loss) Before Tax 4,07,236.00 2,47,828.00 Tax Expenses Current Tax 1.05.882.00 63.866.00 Deferred Tax 630.00 1,061.00 Provision for Standard Assets 1,018.00 148,058.00 2,99,706.00 Profit/(Loss) after Tax 34,843.00 74,926.00 Transfer to Statutory Reserves 8,711.00 Net Profit Transferred to General Reserves 0 0 Earnings per share (Rs.) Basic 0.07 0.01 0.07 Diluted 0.01

During the year, your Company recorded Total Income of ₹ 66,79,909.00 (previous year ₹ 56,00,288.00. The Company



recorded a Net Profit of ₹ 2,99,706.00 during the Financial Year ended 31st March, 2021 as against net profit of ₹ 34,848.00 in the previous year. Further as the Company is NBFC, it made provision for Standard Assets' in Terms of Section 134 (3) (j) Of The Companies Act, 2013

# (b) <u>Capital Structure</u>

The Authorised Share Capital as at March 31, 2021 stood at  $\[mathbf{t}\]$  5,05,00,000/- (Rupees Five Crore Five Lakh only) divided into 50,50,000 (Fifty Lakh Fifty thousand) equity shares of  $\[mathbf{t}\]$  10(Ten) each and the paid up Equity Share Capital as at March 31, 2021 stood at  $\[mathbf{t}\]$  4,11,98,000/- (Rupees Four Crore Eleven Lakh Ninety Eight Thousand only) divided into 41,19,800 (Forty-one Lakh Nineteen thousand Eight hundred only) equity shares of  $\[mathbf{t}\]$  10(Ten) each. During the year under review there was no changes reported.

# (b) <u>Transfer to Reserves in Terms of Section 134 (3) (J) of The</u> <u>Companies Act, 2013</u>

For the Financial Year ended 31st March, 2021, the Company has not proposed to carry any amount to the General Reserve Account.

# (c) <u>Transfer To Statutory Reserves</u>

For the financial year ended 31st March, 2021, the Company is proposed to carry an amount of  $rac{7}{2}$  74,926.00 to Statutory Reserve Account as required under the provisions of Section 45-IC of RBI Act, 1934.

# (d) <u>Dividend</u>

Board does not recommend any dividend, due to meager profit in the Financial Year 2020-21.

# (e) <u>Loans</u>

The Company has taken unsecured loans from its director(s) the details for the same are provided in the Financial Statements and Notes thereon.

### Vani Commercials Limited Annual Report 2020-21

# (22)

## (f) Material Changes and Commitments

The outbreak of the deadly COVID-19 virus in March 2020 and the ensuing lockdown imposed across the country affected business operations. The health of the employees and workers became a priority. Stoppage of operations in early part of 2020-21 for an uncertain period resulted in a large financial burden on one hand and workforce idling or employees working from home on the other hand. COVID-19 is an unprecedented challenge. The lockdown gave India time to make a concerted effort to flatten the outbreak curve. Towards latter part of last year, consequent to significant opening of the economic activity across the nation, demand picked up compared to first half of FY2020-21.

India is currently experiencing a massive second wave of COVID-19 infections. However, we expect no major changes in the economic activity as the nation is preparing to face the Pandemic with vaccines and preparedness. The World has been suffering from COVID 19 for more than a year now. COVID 19 has materially affected the business globally, including the Company also. The same is still continuing and it would not be appropriate to predict its impact on business of the Company at this stage.

# 2. <u>PUBLIC DEPOSITS</u>

During the year under report, your Company did not accept any deposits from the public in terms of the provisions of Chapter V of the Companies Act, 2013 and under provision of Section 45-IA of the RBI Act, 1934.

## 3. DIRECTORS AND KEY MANAGERIAL PERSONNEL

# (A) <u>CHANGES IN BOARD OF DIRECTORS AND KEY MANAGERIAL</u> <u>PERSONNEL</u>

## **CHANGES IN BOARD OF DIRECTORS**

During the Financial Year ended 31<sup>st</sup> March 2021, the following changes were made in Board of Directors of Company:

Ms. Neha Ashish Karia (DIN: 07894660) resigned from the post of Managing Director & CFO of the Company on



10<sup>th</sup> June 2020, however she continued to act as the Director of the Company.

- $\geq$ Mr. Jitender Kumar Juneja (DIN: 06639752) Senior Employee (General Manager Administration & Collection since September 2017) of the Company was appointed as Managing Director & CFO of the Company w.e.f. 10th June 2020.
- Mr. Mukesh Sukhija (DIN: 01038078), being one of the  $\geq$ Promoters was appointed as Non Executive Non Independent Director of the Company and Mr. Naresh Kumar Mansharamani (DIN: 07160387) was appointed as Additional Director- Independent on 25th July, 2020.
- Mr. Pravinbhai Parshotambhai (DIN: 06998422) and Mr. ≻ Viralbhai Vijaybhai Dodiya (DIN: 06998426), resigned from the post of directorship w.e.f. 21<sup>st</sup> October, 2020.
- $\geq$ Mr. Sunkulp Sagar (DIN: 01555972) was resigned from the post of Director- Independent on 05th February, 2021.
- Mr. Manoj Kumar Pahwa was appointment as an  $\geq$ Independent Additional Director w.e.f 05th February, 2021.

The following appointments were made in 33rd Annual General Meeting:

- Mr. Jitender Kumar Juneja as Director of the (i) Company.
- (ii) Mr. Jitender Kumar Juneja as the Managing Director for a term of five years i.e. upto 09/06/ 2025 on the terms & conditions as detailed in the explanatory statement.
- Mr. Mukesh Sukhija as Director of the Company (iii)
- Mr. Naresh Kumar Mansharamani as Director-(iv) Independent for a term of five years i.e. upto 24/ 07/2025.

Vani Commercials Limited Annual Report 2020-21



Therefore, as on the date of this report, the Board consists of the following Directors:

S. No.	Name	DIN Designation	
1.	. Mr. Jitender Kumar Juneja		Managing Director & CFO
2.	Mr. Mukesh Sukhija	Mr. Mukesh Sukhija 01038078 Non Independent Non Executive Director	
3	Mr. Pooja Bhatia	00188770 Non Independent Non Executive Director	
4	Mr. Neha Ashish Karia 07894660 Non Independent Non Executive Direct		Non Independent Non Executive Director
5	Mr. Naresh Kumar Mansharamani	nsharamani 07160387 Independent Non Executive Director	
6	Mr. Manoj Kumar Pahwa	00398839	Independent Non Executive Director

## **CHANGES IN KEY MANAGERIAL PERSONNEL**

Ms. Rashika Chatwal has placed her resignation from the post of Company Secretary and Compliance Officer w.e.f. 26th June, 2020 consequently. Ms. Manisha Sharma was appointed as Company Secretary and Compliance Officer w.e.f. 11<sup>th</sup> December, 2020.

#### **RETIREMENT BY ROTATION** (B)

In accordance with the provisions of Section 152(6) of the Act and the Articles of Association of the Company, Mr. Mukesh Sukhija (DIN: 01038078) will retire by rotation at the ensuing Annual General Meeting ('AGM') of the Company and, being eligible, offers himself for re-appointment. Your Board has recommended his reappointment.

#### (C) DECLARATION OF INDEPENDENCE BY THE INDEPENDENT DIRECTORS AND STATEMENT ON COMPLIANCE OF CODE OF CONDUCT

A declaration from, Mr. Naresh Kumar Mansharamani, has received confirming that he meet with the criteria of Independence as prescribed under Section 149(6) of the Act read with Rule 5 of the Companies (Appointment and Qualification of Directors) Rules, 2014 and Regulation 16(1)(b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"). His names is included in the Databank of



Independent Directors as prescribed under Rule 6(3) of the Companies (Appointment and Qualification of Directors) Rules, 2014 and he has been exempted from appearing in Online Proficiency Test.

Whereas, Mr. Manoj Kumar Pahwa, who was appointed as Independent Director on 05<sup>th</sup> February, 2021 confirmed that he meets with the criteria of Independence as prescribed under Section 149(6) of the Act read with Rule 5 of the Companies (Appointment and Qualification of Directors) Rules, 2014 and Regulation 16(1)(b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), further his name is not included in the Databank of Independent Directors as prescribed under Rule 6(3) of the Companies (Appointment and Qualification of Directors)Rules, 2014

The Independent Directors have complied with the Code for Independent Directors prescribed in Schedule IV to the Act.

Framework for Familiarization Programme for the Independent Directors and the details of Familiarization Programme imparted to Independent Directors are made available on the website of the Company

http://www.vanicommercials.com/wpcontent/uploads/2019/06/FRAMEWOK-FOR-FAMILIARIZATION-PROGRAM-FOR-INDEPENDENT-DIRECTORS.pdf

The Company has formulated the Code of Conduct for Directors and Senior Management Personnel Further the Board of Directors and Senior Management Personnel have fully complied with the provisions of the Code of Conduct of Board of Directors and Senior Management of the Company during the Financial Year ending 31<sup>st</sup> March, 2021.

# (D) KEY MANAGERIAL PERSONNEL OF THE COMPANY

Pursuant to the provisions of Section 203 of the Act, the Key Managerial Personnel of the Company as on the date of this report are Mr. Jitender Kumar Juneja, Managing Director & CFO and Ms. Manisha Sharma, Company Secretary.

# (E) ATTRIBUTES, QUALIFICATIONS AND APPOINTMENT OF DIRECTORS

The Nomination and Remuneration Committee has adopted the attributes and qualifications as provided in Section 149(6) of the Act and Rule 5 of the Companies (Appointment and Qualification of Directors) Rules, 2014, in respect of Independent Directors. The Committee has also adopted the same attributes and qualifications, to the extent applicable, in respect of Non-Independent Directors.

All the Non-Executive Directors of the Company fulfil the fit and proper criteria for appointment as Directors. Further, all Directors of the Company, other than the Managing Director and Independent Directors, are liable to retire by rotation. One-third of the Directors who are liable to retire by rotation, retire every year and are eligible for re-election.

# (F) REMUNERATION POLICY

The Board, on the recommendation of the Nomination and Remuneration Committee, approved the Remuneration Policy for the Directors, Key Managerial Personnel and other employees of the Company, a copy of which is enclosed as **Annexure: I** to this Report.

# (G) BOARD EVALUATION

The Board carried out formal annual evaluation of its own performance and that of the individual Directors as also functioning of the Board Committees pursuant to the provisions of Companies Act, 2013, SEBI ((Listing Obligations and Disclosures Requirements) Regulations, 2015) and the Guidance Note on Board Evaluation issued by the Securities and Exchange Board of India on January 5, 2017, as required in terms of Section 134 (3) (p) of the Act. The performance evaluation of the Board, its committees and individual Directors was based on criteria approved by the Nomination and Remuneration Committee. The Directors expressed their satisfaction with the overall evaluation process.

In the separate meeting of Independent directors, performance of non-independent directors, the board as a whole was evaluated,



taking into account the views of executive directors and non-executive directors.

## 4. NUMBER OF BOARD MEETINGS

During the year ended 31st March, 2021, 6 (Six) meetings of the Board were held on  $10^{th}$  June, 2020,  $25^{th}$  July, 2020,  $26^{th}$  August, 2020,  $11^{th}$  November, 2020,  $11^{th}$  December, 2020 and  $05^{th}$  February, 2021.

### 5. BOARD COMMITTEES AND MEETINGS

Presently, the Company has 3 (Three) Board Committees with the following members:

Audit Committee	Mr. Manoj Kumar Pahwa Mr. Naresh Kumar Mansharamani Mr. Mukesh Sukhija	Chairman Member Member
Nomination and Remuneration Committee	Mr. Naresh Kumar Mansharamani Mr. Manoj Kumar Pahwa Mr. Mukesh Sukhija	Chairman Member Member
Stakeholders Relationship Committee	Mr. Mukesh Sukhija Mr., Naresh Kumar Mansharamani Mr. Manoj Kumar Pahwa	Chairman Member Member

### THE DETAILS OF THE AUDIT COMMITTEE MEETING HELD DURING THE YEAR ARE AS FOLLOWS:

During the year ended 31st March, 2021, 5 (Five) meetings of the Committee were held on  $10^{th}$  June, 2020,  $25^{th}$  July, 2020,  $26^{th}$  August, 2020,  $11^{th}$  November, 2020 and  $05^{th}$  February, 2021.

#### THE DETAILS OF THE NOMINATION AND REMUNERATION COMMITTEE MEETING HELD DURING THE YEAR ARE AS FOLLOWS:

During the year ended 31<sup>st</sup> March, 2021, 5 (Five) meetings of the Nomination and Remuneration Committee were held which are as follows: 10<sup>th</sup> June, 2020, 25<sup>th</sup> July, 2020, 26<sup>th</sup> August, 2020, 11<sup>th</sup> December, 2020 and 05<sup>th</sup> February, 2021.



### THE DETAILS OF THE STAKEHOLDERS RELATIONSHIP COMMITTEE MEETING HELD DURING THE YEAR ARE AS FOLLOWS:

During the year ended 31<sup>st</sup> March, 2021, 2 (Two) meetings of Stakeholder's Relationship Committee were held which are as follows: 26<sup>th</sup> August, 2020 and 05<sup>th</sup> February, 2021.

### DETAILS OF BOARD MEETINGS HELD DURING THE FY 2020-21

S. No.	Date of Meeting	Type of Meeting	Total Number of directors associated as on the date of meeting	Number of directors attended	% of attendance
1	10.06.2020	BM	5	5	100
2	25.07.2020	BM	6	5	100
3	26.08.2020	BM	8	7	100
4	11.11.2020	BM	6	5	100
5	11.12.2020	BM	6	5	100
6	05.02.2021	BM	6	5	100

#### DETAILS OF COMMITTEE MEETINGS HELD DURING THE FY 2020-21

S. No.	Date of Meeting	Type of Meeting	Total Number of Members entitled to attend	Number of directors attended	% of attendance
			Committee meeting		
1	10.06.2020	AC	3	3	100
2	25.07.2020	AC	3	3	100
3	26.08.2020	AC	3	3	100
4	11.11.2020	AC	3	3	100
5	05.02.2021	AC	3	3	100
6	10.06.2020	NRC	3	3	100
7	25.07.2020	NRC	3	3	100
8	26.08.2020	NRC	3	3	100
9	11.12.2020	NRC	3	3	100
10	05.02.2021	NRC	3	3	100
11	26.08.2020	SRC	3	3	100
12	05.02.2021	SRC	3	3	100



### 6. DIRECTORS' RESPONSIBILITY STATEMENT

As required under Section 134(5) of the Act, your Board of Directors to the best of their knowledge and ability confirm that: -

- i) in the preparation of the Annual Accounts, the applicable Accounting Standards had been followed with proper explanation relating to material departures, if any;
- they have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit and loss of the Company for that period;
- they have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of your Company and for preventing and detecting fraud and other irregularities;
- iv) they have prepared the Annual Accounts on a going concern basis;
- v) they have laid down internal financial controls to be followed by the Company and such internal financial controls are adequate and were operating effectively;
- vi) proper systems have been devised to ensure compliance with the provisions of all applicable laws and such systems are adequate and operating effectively.

## 7. SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

As at March, 31 2021 the Company does not have any subsidiary, associate or joint venture.

# 8. LISTING INFORMATION

The Equity Shares of the Company are presently listed only at BSE Limited and listing fee for 2021-22 is yet to be paid.

30	

### 9. DEMATERIALIZATION OF SHARES

The securities of the Company are admitted with NSDL and CDSL, the ISIN allotted to the Company is INE661Q01017.

## 10. REPORT ON CORPORATE GOVERNANCE

In terms of Regulation 15(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the provision of Regulation 27 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 are not applicable to the Company since the paid up capital of the Company is below  $\gtrless$  10 crores and also the net worth of the Company is below  $\gtrless$  25 Crores. Thus, the Company is not required to attach the Corporate Governance report with the Report of the Board of Directors.

## 11. CORPORATE SOCIAL RESPONSIBILITY

During the financial year 2019-20, the Net Worth of the Company was ₹ 4,13,30,996.00 Turnover of the Company was ₹ 54,34,450.00 and Net profit of the Company was below prescribed limit therefore provisions of Section 135(1) of the Companies Act, 2013 read with the Companies (Corporate Social Responsibility Policy) Rules, 2014 are not applicable.

# 12. <u>PARTICULARS OF EMPLOYEES AND RELATED</u> <u>DISCLOSURES</u>

The Company provides a gender friendly workplace, during the year under review, there were no cases filed pursuant to Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

The company has complied with provisions relating to the constitution of Internal Complaints Committee under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013

Disclosure on remuneration pursuant to Section 197 of the Companies Act, 2013 read with Rule 5 (1) of the Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014



There are no employees drawing remuneration in excess of the limits set out in the said Rules during the financial year. Disclosures pertaining to remuneration and other details as required under Section 197(12) of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 are as follows:

 The Ratio of the remuneration of each director to the median remuneration of the employees of the Company for the financial year 2020-21:

S. No.	Name	Designation	Ratio
1.	Jitender Kumar Juneja	Managing Director and CFO	7.64
2.	Pooja Bhatia	Director	Nil
3.	Neha Ashish Karia	Director	Nil
4.	Mukesh Sukhija	Director	Nil
5.	Manoj Kumar Pahwa	Director	Nil
6.	Naresh Kumar Mansharamani	Director	Nil

 Percentage increase in remuneration of each director, Chief Financial Officer, Chief Executive Director & Company Secretary or Manager in the financial year 2020-21:

S. No.	Name	Designation	% increase
1.	Jitender Kumar Juneja	Managing Director and CFO	Nil
2.	Pooja Bhatia	Director	Nil
3.	Neha Ashish Karia	Director	Nil
4.	Mukesh Sukhija	Director	Nil
5.	Rashika Chatwal	Company Secretary	Nil
6.	Manisha Sharma	Company Secretary	Nil

- Percentage increase in Median remuneration of employees in a financial year: 10% -20%
- Number of permanent employees on rolls of the Company as on 31.03.2021. :6 (Six)

32

Vani Commercials Limited Annual Report 2020-21

 Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof:

Average remuneration increase for Non Managerial Personnel of the Company during the financial year was 10%-20%.

The Company affirms that the remuneration is as per the Remuneration Policy of the Company.

#### 13. <u>MAINTENANCE OF COST RECORDS AS SPECIFIED UNDER</u> SECTION 148 OF THE COMPANIES ACT, 2013

The provisions of maintenance of cost records as specified under sub-section (1) of section 148 of the Companies act, 2013 is not applicable to the company and accordingly accounts and records are not maintained as per the provisions of this section.

## 14. RISK MANAGEMENT

The Board has approved the Risk Management Policy of the Company. The Company's risk management framework is designed to address risks intrinsic to operations, financials and compliances arising out of the overall strategy of the Company. The Company manages monitors and reports on the principal risks and uncertainties that can impact its ability to achieve its objectives. The responsibility for management of risks vests with the Managers/ officers responsible for the day-to-day conduct of the affairs of the Company which lead to identification of areas where risk management processes need to be strengthened. Annual update is provided to the Board on the effectiveness of the Company's risk management systems and policies.

Vani Commercials Limited Annual Report 2020-21

# 15. INTERNAL FINANCIAL CONTROLS & INTERNAL AUDIT

The Company has adequate internal financial controls with respect to the financial statements, commensurate with the size and scale of the operations of the Company. During the year such controls were tested and no reportable material weakness in operation has been observed. Internal audit of the Company has been carried out during the year. The Audit Committee reviews the internal audit findings, provides guidance on internal controls and ensures that the internal audit recommendations are implemented.

# 16. PARTICULARS OF LOANS, GUARANTEES AND INVESTMENTS

The Company is a Non Banking Finance Company, registered with the Reserve Bank of India, thus the provisions of the Section 186 of the Companies Act, 2013 do not apply to the Company.

# 17. RELATED PARTY TRANSACTIONS

During the year ended 31st March, 2021, the Company has not entered into any Related Party Transactions

The Policy on materiality of related party transactions and dealing with related party transactions as approved by the Board is available on the website of the Company at weblink:

http://www.vanicommercials.com/wpcontent/uploads/2019/06/VANI\_Policy-on-materiality-of-Related-Party-Transactions-and-on-dealing-with-Related-Party-Transactions.pdf

# 18. <u>SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE</u> <u>REGULATORS/COURTS/TRIBUNALS</u>

During the year under review, no significant or material orders were passed by the Regulators / Courts / Tribunals which would impact the going concern status of the Company and its future operations.

# 19. EXTRACT OF ANNUAL RETURN

The details of Annual return is available on the website of the company at the weblink

https://www.vanicommercials.com/wp-content/uploads/2021/08/Annual-Return-for-the-year-ended\_2020\_MGT-7.pdf

# (34)

# 20. STATUTORY AUDITORS AND AUDIT REPORT

Pursuant to the provisions of section 139 of the Companies Act, 2013 read with Companies (Audit and Auditors) Rules, 2014, as amended from time to time, M/s MKRJ & Co., Chartered Accountants, appointed as statutory auditors of the Company from the conclusion of the 30th Annual General Meeting held on 28<sup>th</sup> September, 2017 till the conclusion of the 35<sup>th</sup> AGM of the Company to be held in the year 2022.

The comments made by the Auditors' in their Report are self explanatory and do not call for any further comments. The Auditors' Report does not contain any qualification, reservation or adverse remark.

# 21. MANAGEMENT DISCUSSION & ANALYSIS REPORT

Management's Discussion and Analysis Report for the year under review, as stipulated under Regulation 34(2) read with Schedule V of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, is presented in a separate section forming a part of the Annual Report.

# 22. <u>CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION,</u> <u>FOREIGN EXCHANGE EARNINGS AND OUTGO</u> <u>CONSERVATION OF ENERGY:</u>

**Steps taken on conservation of energy and impact thereof:** Efforts to conserve electricity by operating only necessary lights, fittings and fixtures were made during the financial year 2020-21.

# Steps taken by the company for utilizing alternate sources of energy: NIL

Capital investment on energy conservation equipment: NIL.

# **TECHNOLOGY ABSORPTION:**

(I) Efforts, in brief, made towards technology absorption and benefits derived as a result of the above efforts, e.g. product improvement, cost reduction, product development, import substitution, etc: **Nil** 

- (II) No technology was/were imported during the last 3 years reckoned from the beginning of the Financial year.
- (III) Expenditure incurred on research and development NIL

#### FOREIGN EXCHANGE EARNINGS AND OUTGO

There were no foreign exchange earnings or outflow during the financial year.

## 23. SECRETARIAL AUDITOR & SECRETARIAL AUDIT REPORT

In terms of Section 204 of the Companies Act, 2013, the Company has appointed Ms. Kavita, Practicing Company Secretary of M/s A K Nandwani & Associates as the Secretarial Auditor of the Company for the Financial Year 2020-21. The Secretarial Audit Report given by Ms. Kavita, Practicing Company Secretary of M/s A K Nandwani & Associates is provided under **Annexure: II** to this Report.

The comments made by the Secretarial Auditor are self explanatory and do not require and further comments. The Secretarial Audit Report does not contain any qualification, reservation or adverse remark.

## 24. COMPLIANCE WITH SECRETARIAL STANDARD

The Board of directors state that the company has complied with the provisions of the applicable Secretarial standards issued by the Institute of Company Secretaries of India, as amended from time to time

## 25. ESTABLISHMENT OF VIGIL MACHENISM

The Vigil Mechanism Policy of the Company is formulated in terms of section 177 (9) of the Companies Act, 2013 read with the provisions of the Listing Agreement with the Stock Exchange(s) and thereby also incorporates Whistle Blower Policy. That as per the said policy protected disclosures can be made by the whistle blower to the dedicated e-mail / telephone line/ letter to Chairman of Audit Committee.



The Policy on Vigil Mechanism and Whistle Blower Policy as approved by the Board is available on the website of the Company at weblink <u>http://www.vanicommercials.com/wp-content/</u> <u>uploads/2015/08/Vigil-Mechanism-and-Whistle-Blower-</u> <u>Policy.pdf</u>

# 26. <u>ACKNOWLEDGEMENT</u>

Your directors would like to express their sincere appreciation for the assistance and corporation received from the financial institutions, banks, Government authorities, customers, vendors and members during the year under review. Your directors also wish to place on record their deep sense of appreciation for the committed services by the Company's executives, staff and workers.

> For & on behalf of Board of Directors For Vani Commercials Limited

Date: 10.08.2021 Place: New Delhi Sd/-Jitender Kumar Juneja Managing Director and CFO DIN: 06639752 Sd/-Mukesh Sukhija Director DIN: 01038078

37

Vani Commercials Limited Regd. Off.: 'AASTHA', LP – 11C, Pitampura, New Delhi – 110034 CIN: L74899DL1988PLC106425 Email ID:info@vanicommercials.com

### <u>'Annexure-I'</u>

# NOMINATION & REMUNERATION POLICY (DIRECTORS, KMP & SENIOR MANAGEMENT)

# **INTRODUCTION**

In pursuance of the Company's philosophy to consider its employees as its invaluable assets, to pay equitable remuneration to all Directors, Key Managerial Personnel (KMP) and employees of the Company, to harmonize the aspirations of human resources consistent with the goals of the Company and, in terms of the provisions of the Companies Act, 2013, this policy on nomination and remuneration of Directors, Key Managerial Personnel and Senior Management has been formulated by the Nomination & Remuneration Committee and approved by the Board of Directors.

# **OBJECTIVE**

The objective and purpose of the Policy are as given below:

- 1. To lay down criteria and terms and conditions with regard to identifying persons who are qualified to become Directors (Executive and Non-Executive) and persons who may be appointed in Senior Management and Key Managerial positions and to determine their remuneration.
- 2. To carry out evaluation of the performance of Directors, as well as Key Managerial and Senior Management Personnel.
- 3. To provide them reward linked directly to their effort, performance, dedication and achievement of Organization's goals as entrusted on them.
- 4. To retain, motivate and promote talent and to ensure long term retention of talented managerial persons and create competitive advantage. In the context of the aforesaid objectives the following policy has been framed and recommended by the Nomination & Remuneration Committee and adopted by the Board of Directors.



#### PART – A

# POLICY FOR APPOINTMENT AND REMOVAL OF DIRECTOR, KMP AND SENIOR MANAGEMENT

# **APPOINTMENT**

- 1. The candidate for a position at Director, KMP or Senior Management level is met by the Managing Director in consultation with the other Directors. The interview is targeted at assessing the candidate on his/ her functional & leadership capabilities and cultural fitment to the organization.
- 2. The MD assesses the shortlisted candidates.
- 3. The selected candidate's details and the proposed compensation is shared with the Nomination & Remuneration Committee for their review and suggestions. The same is shared with the Board at the next board meeting.

# TERM/ TENURE

The tenure for Directors shall be governed by the terms defined in the Companies Act, 2013. However, the tenure for other KMP and Senior Management Personnel will be governed by Terms of Appointment in accordance with the Recruitment Policy of the Company.

# **EVALUATION**

The performance of the KMP and Senior Management Personnel is evaluated at regular intervals (half yearly/ yearly) by the Managing Director. The performance evaluation of Independent Directors shall be done by the Board, excluding the Director being evaluated, basis the contributions made to the Board deliberations on various matters including business strategy, financial strategy, operations, cost and risk management, etc., and suggestions given in this regard.

# <u>REMOVAL</u>

Due to reasons for any disqualification mentioned in the Companies Act, 2013, rules made thereunder or under any other applicable Act, rules and regulations, the Managing Director may recommend, to the Committee and



the Board with reasons recorded in writing, removal of a Director, subject to the provisions and compliance of the said Act, rules and regulations.

For other KMP or Senior Management Personnel, the removal will be governed by the Terms of Appointment in accordance with the Recruitment Policy of the Company and the subsequent approval of the Managing Director.

## RETIREMENT

The Director, KMP and Senior Management Personnel shall retire as per the applicable provisions of the Companies Act, 2013 and the prevailing policy of the Company. The Managing Director will have the discretion to retain the Director, KMP, Senior Management Personnel in the same position / remuneration or otherwise even after attaining the retirement age, for the benefit of the Company.

## PART – B

#### POLICY RELATING TO EVALUATION AND REMUNERATION OF THE KMP AND SENIOR MANAGEMENT PERSONNEL

#### **EVALUATION PROCESS:**

The three Point Rating scale for performance review of Executive Director, KMP, and Senior Management is to be followed:

- 1. Rating on Basic Job Responsibilities: indicating whether the basic job responsibilities have been met during the year.
- 2. Rating on Goals: Annual rating on each goal on a five-point scale. Weighted average of the ratings is calculated to arrive at a 'Weighted Goal Score'.
- 3. Rating on Capabilities Factors: The qualitative aspects of the performance are assessed using the Capabilities Factors by the supervisor on a five-point scale.

Based on a holistic view of the Three Point Rating, the supervisor provides an overall Rating. This rating is reviewed by the Managing Director along with the immediate reporting officer, who does a Qualitative reviews of the performance based on the efforts put in

Vani Commercials Limited Annual Report 2020-21



by the employee, results achieved and impact of the external and internal factors, to arrive at a 'Final Annual Rating'.

The revision in the total remuneration is directly linked to the 'Final Annual Rating' for all employees.

- 1. The remuneration/ compensation/ commission etc. to the KMP and Senior Management Personnel will be determined by the Managing Director in consultation with other Directors (except the Independent Directors) in accordance with the Recruitment Policy of the Company, which is based upon the Final Annual Rating, employee potential and market benchmark compensation. The revised remuneration is shared with the Nomination & Remuneration Committee for review.
- 2. The remuneration/ compensation/ commission etc. shall be subject to the prior/ post approval of the shareholders of the Company and Central Government, wherever required.

Vani Commercials Limited Annual Report 2020-21

# Form No. MR-3 SECRETARIAL AUDIT REPORT

For the financial year ended 31.03.2021 [Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

# To,

The Members, VANI COMMERCIALS LIMITED 'AASTHA', LP - 11C, Pitampura New Delhi-110034

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Vani Commercials Limited** (hereinafter called the Company). The Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon. The verification of the records has been done and the information has been obtained with limited available resources due to COVID 19.

Based on our verification of the books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit, we hereby report that in our opinion, the company has, during the audit period covering the financial year ended on 31.03.2021 complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31.03.2021 according to the provisions of:

- (i) The Companies Act, 2013 and the rules made thereunder;
- The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made there under; (Not applicable to the Company during the Audit period)

42

Vani Commercials Limited Annual Report 2020-21

- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed there under;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011; (Not applicable to the Company during the Audit period)
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015; (Not applicable to the Company during the Audit period)
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended from time to time;(Not applicable to the Company during the Audit period)
  - (d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 & The Securities Exchange Board of India (Shares Based Employee Benefits) Regulation 2014; (Not applicable on the Company during the Audit period)
  - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; (Not applicable on the Company during the Audit period)
  - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client; (Not applicable to the Company during the Audit period)



- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;(Not applicable on the Company during the Audit period)
- (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 2018; and (Not applicable on the Company during the Audit period)
- (i) The Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015
- (vi) Reserve Bank of India Act, 1934

We have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India.
- (ii) The Listing Agreements entered into by the Company with BSE Limited

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

#### We further report that:

- As explained and undertaken by the management, the Board of Directors of the Company comprises of an optimum combination of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.
- 2. Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent within the stipulated time, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.
- Vani Commercials Limited Annual Report 2020-21
- (44)

3. Majority decision is carried through while the dissenting members' views (if any) are captured and recorded as part of the minutes.

We further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that, the compliance by the Company of applicable financial laws like direct & indirect tax laws and maintenance of financial records and books of accounts has not been reviewed in this Audit since the same have been subject to review by statutory financial audit and other designated professionals.

We further report that during the audit period there were no specific events / actions having a major bearing on the company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc. referred to above.

FOR A.K. NANDWANI & ASSOCIATES COMPANY SECRETARIES

PLACE: NEW DELHI DATE: 10.08.2021

Sd/-KAVITA PARTNER FCS 9115 C P NO.: 10641 UDIN: F009115C000761779

## 'Annexure A'

The Members. Vani Commercials Limited 'AASTHA', LP - 11C, Pitampura New Delhi-110034

Our report of even date is to be read along with this letter.

- Maintenance of secretarial record is the responsibility of the 1. management of the company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the company.
- Wherever required, we have obtained the management 4. representation about the compliance of laws, rules and regulations and happening of events etc.
- The compliance of the provisions of Corporate and other applicable 5. laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficiency or effectiveness with which management has conducted the affairs of the company.

For A.K. Nandwani & Associates **Company Secretaries** Sd/-Kavita Partner FCS 9115 C P No.: 10641 UDIN: F009115B000605040

46

Vani Commercials Limited Annual Report 2020-21

### MANAGEMENT DISCUSSION AND ANALYSIS REPORT

The Company is a non-deposit taking non-systematically Important NBFC registered with the Reserve Bank of India (RBI). It is classified as an NBFC-Investment and Credit Company (NBFC-ICC) with the RBI. It is engaged in the business of Non-banking Financial activities. The market for this activity offers high potential for growth. The Company is operating from Delhi and enhancing its scope of operation in parts of State of Harvana also.

#### The pandemic and India

The COVID-19 pandemic is a once in a lifetime occurrence that has brought with it unimaginable suffering to people and to almost all sections of the economy. When the pandemic struck and led to nationwide lockdowns to curtail the transmission of disease, it was natural to fear that the global economy would stay in extreme stress of the kind not seen since the Great Depression and would have a long-lasting economic impact.

The only three preventives are masks, social distancing and vaccinations. However, to vaccinate even half of the world's population of 7.8 billion is going to take years. The production, storage and distribution challenges require that Governments prioritise the vaccinations in a judicious manner so as to limit the human toll.

Fortunately for India, which is home to some of the largest vaccine makers in the world, the supply constraints should be limited and temporary. Moreover, our experience in implementing large scale vaccination programmes should help in vaccinating our vulnerable population. Even so, with many states in India witnessing a seriously full-blown second surge of COVID-19, the vaccination challenge is enormous.

The lockdown that continued throughout the first guarter of the FY2021 saw India's GDP for April-June 2020 contracting by a massive 24.4%. Even the second quarter was terrible, with GDP shrinking by 7.3% in July-September 2020. Thereafter, we have seen a rebound — thanks to the resilience of our citizens, our entrepreneurs and of our economy.

The third quarter (October-December 2020) saw a small positive growth of 0.4% compared to the same period in the previous year. The second advance estimates of national income for FY2021 released by the Central Statistics Office (CSO) on 26 February 2021 anticipates the total contraction

Vani Commercials Limited Annual Report 2020-21



Place: New Delhi

Date: 10.08.2021

To,

for FY2021 to be 8% — implying a significant 'V' shaped bounce-back in the second half of the year. The most recent IMF forecast has also raised India's GDP growth estimate for FY2022 from 11.5% to 12.5%. If that were to occur, it will be the most significant growth turnaround among all the major nations of the world, including China.

The only grey cloud at present is the huge surge in infections that started with the second wave beginning in early March 2021. Hopefully, a serious increase in the pace of vaccinations across the country will bring this surge down; and if we keep all enterprises and workers open for business, it should not affect the economy in any significant manner.

## > INDUSTRY STRUCTURE AND DEVELOPMENTS

Non-Banking Finance Companies (NBFCs) are an integral part of the country's financial system because of their complementary as well as competitive role. They act as a critical link in the overall financial system catering to a large market of niche customers. The NBFC sector continued to grow its share in the financial services industry. Credit growth of scheduled commercial banks (SCBs) continued to moderate throughout FY 2021. In fact, the degrowth in GDP was much larger than expected. For April-June 2020, real GDP contracted by a massive 24.4%. India had never recorded a quarter of negative growth since it began issuing such data publicly in 1996. No other large economy shrank so much during the pandemic. In the second quarter, July-September 2020, GDP again contracted by 7.3%. The consensus was that growth in the second half of the fiscal year would be far less than what was needed to erase the effect of the deep recession in the first half.

The third quarter (October-December 2020) recorded a GDP growth of 0.4%. And, as mentioned earlier, the second advance estimates of national income for FY 2021 released by the CSO indicates a negative GDP growth of 8% for FY2021. Though this was bad enough, the contraction will be far less than earlier thought of — and we should see the fourth quarter (January-March 2021) showing relatively robust growth.

Macroeconomic Overview

A brief summary of FY2021 and the emerging trends in the wake of COVID-19 pandemic are discussed below.

48

FY2021 began with an expectation that the year would witness a slowdown in growth owing to a significant moderation in economic activity. Recognising the economic headwinds, the Government of India undertook various measures to boost growth — which included a substantial tax relief to the corporate sector to boost investments. Even without the terrible effects of COVID-19, India's GDP growth was rapidly slowing down.

With the spread of the pandemic and imposition of lockdowns to contain the spread of disease, we had in our last year's Management Discussion and Analysis said that:

"the outlook for the coming year is expected to be extremely demanding. In the current situation, lending businesses face four daunting challenges of (i) disruption in business acquisition, (ii) providing customers adequate relief on their debt servicing obligations, (iii) dealing with a weakened customer service and debt recovery infrastructure, and (iv) continuing to service their own debt."

How the scenario unfolded on these four parameters in FY2021 is given below:

The continuing lockdown till June 2020 and a gradual opening of economy thereafter resulted in a sharp reduction in inquiries for consumer credit and consequent lower acquisition of business.

Consumer credit — which was growing at 36% on year-on-year basis for the period ended December 2019 — registered a severe contraction showing a sharp degrowth of 34% for the period ended June 2020. Despite a pick-up in economic activity thereafter, the inquiry levels still registered a contraction of 14% on year-on-year basis for the period ended December 2020.

The disruption in business was most severe for NBFCs and HFCs who registered a negative growth of 25% on a year-on-year basis for the period ended December 2020 versus a growth of 47% for the period ended December 2019. Home loans business witnessed a faster revival in volumes on the back of supportive property prices, stamp duty reductions by some state Governments and favourable interest rate environment as lenders thronged to lower risk assets.



On 27 March, 2020, the RBI had announced a moratorium for EMIs / payments falling due from 1 March, 2020 till 31 May, 2020. This moratorium was further extended on 23 May, 2020 for all EMIs / payments falling due up to 31 August, 2020. Approximately 40.4% of total outstanding loans of financial institutions as on 31 August 2020 were under moratorium covering approximately 45.6% of customers (*Source: RBI Report on Trend and Progress of Banking in India*).

To provide further relief to distressed customers, the RBI in its notification dated 6 August 2020, allowed banks, NBFCs and HFCs to undertake onetime restructuring of stressed loans on account of COVID-19 pandemic. NBFCs and HFCs were more impacted than banks as these entities had to provide moratorium to their customers, without getting similar relief on their liabilities.

To provide additional relief, the Government of India announced ex-gratia payment to lenders for waiving off compound interest for loans up to Rs. 2 crore for some category of borrowers.

Recently, the Honourable Supreme Court has directed all banks and financial institutions to refund compound interest, interest on interest or penal interest collected during the moratorium period irrespective of the loan amount and category of borrowers. The Supreme Court also lifted the ban it had imposed on declaring accounts of borrowers as non-performing assets.

Customer servicing and debt recovery was already envisaged as a challenge during the pandemic induced stress. Individuals were losing their livelihoods and businesses were struggling to overcome disruptions while facing demand-supply constraints.

To provide succour to customers, the authorities went all out to offer relief by announcing equated monthly interest (EMI) moratoriums, Emergency Credit Line Guarantee Scheme for the SME sector, relief on compound interest and a resolution framework for COVID-19 related stress.

## > OPPORTUNITIES AND THREATS

While the importance of NBFCs in credit intermediation continued to grow, repayment default by a systemically important NBFC in September 2018 brought to focus asset-liability mismatches of the sector — where some

50

Vani Commercials Limited Annual Report 2020-21

NBFCs were more impacted than the others. To strengthen the asset-liability profile of the sector, RBI introduced a liquidity coverage ratio (LCR) requirement for all NBFCs with AUM of ₹ 5,000 crore and above. The LCR regulation mandates NBFCs to maintain a minimum level of high-quality liquid assets to cover expected net cash outflows in a stressed scenario. The regulation also stipulates that NBFCs should attain LCR of 100% in a phased manner over a period of four years starting December 2020. It is a welcome regulatory change and will significantly strengthen ALM profile of the NBFC sector. BFL's liquidity buffer management framework exceeds these requirements even today - and demonstrates its strong orientation towards liquidity management. COVID-19 further accentuated ALM challenges of the NBFC sector. The RBI's moratorium measures for customers is likely to put additional stress on many NBFCs. There is an symmetry. On one hand, NBFCs have to offer such moratoriums to their customers; while on the other, their market borrowings must be repaid on due dates.

To ease liquidity pressure on NBFCs, the RBI has taken multiple actions including a Targeted Long-Term Repo Operation (TLTRO) for the sector of ₹ 50,000 crore and a special financing window through SIDBI, NABARD and National Housing Bank (NHB) of another ₹ 50,000 crore to enable financing NBFCs. It remains to be seen whether the RBI will open a direct window to support the NBFC sector. The COVID-19 pandemic is also expected to result in a deterioration in the asset quality of the financial sector. NBFCs too will face similar pressures. Early indicators of nondelinguent customers opting for moratoriums reflect a considerable level of anxiety from customers. It remains to be seen how this anxiety eases when economic activities resume. A long-drawn lockdown or frequent lockdowns of economic activities may require the RBI to frame forbearance policies for impacted borrowers like a comprehensive one-time restructuring of loans without impacting asset classification. Such a one-time restructuring framework would enable financial sector to continue to lend and also provide customers adequate time to recover from the economic crisis and honour their obligations.

## > OUTLOOK & FUTURE PROSPECTS AND RISKS & CONCERNS

Being primarily a Non-Banking Financial Company ("NBFC"), our collections from customers has been deferred as the same has been adversely



impacted due to restrictions on the movement of people, as a result of which, our employees have not been able to make onfield visits at the customer's place. Further, various customers are facing financial crunch due to the lockdown and this has also impacted our business.

All employees have been advised to Work from Home where their job duty permits it, until further Notice by the Management.

The Company has also taken various cost cutting measures to sustain the operations and to optimize the use of its financial resources. Also, we are providing moratorium support to our customers/borrowers on specific requests raised by them after assessing the merit of their requests and their loan repayment track record and in line with the RBI directives.

Our liquidity position has been adversely impacted, as, our Revenue from operations has declined primarily on account of low collections from customers with reference to the loans advanced. We are however hopeful that, this is a temporary phase and that, the Indian Economy will bounce back quickly.

d. Ability to service debt and other financing arrangements. Inspite of a decline in our liquidity position, our ability to service debts and other financial debt commitment has not been affected as, our financial leveraging is low. Thus, at present, the Company has sufficient liquidity to meet the same.

e. Assets. We are expecting some rise in the number of Non-Performing Assets (i.e. "NPAs" in the form of rise in number of customers who are unable to pay their debts) in the 1st quarter of 2020- 2021 due to financial crunch being witnessed by the global economy. However, the level of the same cannot be ascertained at present and will depend on recovery time taken by the economy to bounce back.

f. Internal financial reporting and control. Internal financial reporting and control are functional as, checks and controls are being exercised through remote access to systems by working from home during the shutdown period.

g. Supply chain. The Company is not being able to identify new customers as, the same requires: (i) to make on-field visits at customers' place; (ii) to collect various documents; and various other measures - in order to establish the creditworthiness and genuinity of the prospective borrower. Hence, the

Vani Commercials Limited Annual Report 2020-21

Company has not been able to make new customers for disbursing loan. Accordingly, as and when the normalcy is restored, the Company is hopeful that, the supply chain will improve.

h. Demand for its products/services Though the demand for availing loan products has not declined, yet, considering the present financial crunch in the economy, we are following a cautious approach in fresh financing to new customers, as, the probability of non-repayment of outstanding dues by the customers has risen due to financial crisis being witnessed by many people on account of stagnant business activities across the globe caused by lockdown restriction due to the COVID-19 phenomenon.

7. Existing contracts/agreements where non-fulfilment of the obligations by any party will have significant impact on the listed entity's business: The Company endeavours to perform its duties as agreed to in various executed operational contracts / agreements. There has been no failure in performance by the Company of its obligations envisaged in contract / agreement entered into by it. Presently, there are no such existing contracts / agreements where non-fulfilment of the obligations by any party will have significant impact on the Company's business.

8. Other relevant material updates about the listed entity's business: There are no other relevant material updates at present. The Company's opinion on various matters as envisaged above, are forward-looking statements which are based on certain assumptions, risks, uncertainties and expectations of future events. The actual results, performance or achievements can thus differ from those projected, depending on various factors over which, the Company does not have any direct control. This is for your kind information. Kindly acknowledge the receipt.

In today's complex business environment, almost every business decision requires executives and managers to balance risk and reward. Effective risk management is therefore critical to an organization's success. Globalization, with increasing integration of markets, newer and more complex products & transactions and an increasingly stringent regulatory framework has exposed organisations to newer risks. As a result, today's operating environment demands a rigorous and integrated approach to risk management. Timely and effective risk management is of prime importance to our continued success. Increased competition and market



volatility has enhanced the importance of risk management. The sustainability of the business is derived from the following:

- Identification of the diverse risks faced by the company.
- The evolution of appropriate systems and processes to measure and monitor them.
- Risk management through appropriate mitigation strategies within the policy framework.
- Monitoring the progress of the implementation of such strategies and subjecting them to periodical audit and review.
- Reporting these risk mitigation results to the appropriate managerial levels.

#### > DISCUSSION ON FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE

The brief on Financial Performance of the Company is already provided in the Boards' Report of the Company.

The financial statements have been prepared in compliance with the requirements of the Companies Act, 2013, Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Our Management accepts responsibility for the integrity and objectivity of these financial statements, as well as for the various estimates and judgments used therein. The estimates and judgments relating to the financial statements have been made on a prudent and reasonable basis, so that the financial statements reflect in a true and fair manner the form and substance of transactions, and reasonably present our state of affairs, profits and cash flows for the year.

#### HUMAN RESOURCES

The Company's relations with the employees continued to be cordial.

## > SEGMENT-WISE OR PRODUCT WISE PERFORMANCE

The company operates in only single segment. Hence segment wise performance is not applicable.

#### > INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

Your Company has an effective system of accounting and administrative controls supported by an internal audit system with proper and adequate system of internal check and controls to ensure safety and proper recording of all assets of the Company and their proper and authorised utilization.

As part of the effort to evaluate the effectiveness of the internal control systems, your Company's internal audit department reviews all the control measures on a periodic basis and recommends improvements, wherever appropriate. The internal audit department is manned by highly qualified and experienced personnel and reports directly to the Audit Committee of the Board. The Audit Committee regularly reviews the audit findings as well as an Information Security Assurance Service is also provided by independent external professionals. Based on their recommendations, the Company has implemented a number of control measures both in operational and accounting related areas, apart from security related measures.

#### $\triangleright$ **CAUTIONARY STATEMENT**

This report describing the company's activities, projections about future estimates, assumptions with regard to global economic conditions, government policies, etc may contain "forward looking statements" based on the information available with the company. Forward-looking statements are based on certain assumptions and expectations of future events. These statements are subject to certain risks and uncertainties. The company cannot guarantee that these assumptions and expectations are accurate or will be realized. The actual results may be different from those expressed or implied since the company's operations are affected by many external and internal factors, which are beyond the control of the management. Hence the company assumes no responsibility in respect of forward-looking statements that may be amended or modified in future on the basis of subsequent developments, information or events.

Company follows all Mandatory Accounting Standards.

For & on behalf of Board of Directors Vani Commercials Limited

Sd/-

Director

Mukesh Sukhija

DIN: 01038078

56

Date: 10.08.2021 Place: New Delhi Sd/-Jitender Kumar Juneja Managing Director DIN: 06639752

Vani Commercials Limited Regd. Off .: 'AASTHA', LP - 11C, Pitampura, New Delhi - 110034 CIN: L74899DL1988PLC106425 Email ID:info@vanicommercials.com



# MKRJ AND COMPANY

CHARTERED ACCOUNTANTS T1, 3rd Floor, Pankaj Arcade, Plot No.16, Sector-5 Dwarka New Delhi-110075 Mobile: +91 9818478173, 7976035244 Email: mukesh.jain@mkrj.in, ajay.gupta@mkrj.in

Independent Auditors' Report on the Standalone Ind AS Financial Statement

To the Members of VANI COMMERCIALS LIMITED

Opinion

We have audited the accompanying standalone Ind AS financial statements of Vani Commercials Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2021 the Statement of Profit and Loss, the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone Ind AS financial statements give the information required by the Companies Act, 2013, as amended ('the Act') in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March 2021, its profit, and its cash flows and the changes in equity for the year ended on that date.

#### Basis of opinion

We conducted our audit of the standalone Ind AS financial statements in accordance with the Standards on Auditing (SAs), as specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the 'Auditor's responsibilities for the audit of the standalone Ind AS Financial Statements' section of our report. We are independent of the Company in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone Ind AS financial statements.

#### **Key Audit Matters**

Kev audit matters ('KAM') are those matters that, in our professional judgment, were of most significance in our audit of the standalone financial statements of

Vani Commercials Limited Annual Report 2020-21



the current period. No matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### **Other Information**

The Company's management and Board of Directors are responsible for the other information. The other information comprises the information included in the Company's annual report, but does not include the financial statements and our auditors' report thereon.

Our opinion on the standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Management's Responsibility for the standalone Ind AS Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone Ind AS financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) specified under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities: selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone Ind AS financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going

58

Vani Commercials Limited Annual Report 2020-21

concern basis of accounting unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

# Auditor's responsibilities for the audit of the standalone Ind AS Financial Statements

Our responsibility is to express an opinion on these standalone financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder. We conducted our audit in accordance with the Standards on Auditing, issued by the Institute of Chartered Accountants of India, as specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

#### **Report on Other Legal and Regulatory Requirements**

- As required by the Companies (Auditor's report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of Section 143 of the Act, we give in the Annexure 1 a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by Section 143(3) of the Act, we report that:
  - We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;



- c) The Balance Sheet, the Statement of Profit and Loss, the Cash Flow Statement and Statement of changes in Equity dealt with by this Report are in agreement with the books of account;
- In our opinion, the aforesaid standalone Ind AS financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Companies (Indian Accounting Standards) Rules, 2015, as amended;
- e) On the basis of written representations received from the directors as on 31st March 2021 taken on record by the Board of Directors, none of the Directors is disqualified as on 31st March 2021, from being appointed as a director in terms of Section 164(2) of the Act;
- f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure 2" to this report;
- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - (i) The Company does not have any pending litigations which would impact its financial position.
  - (ii) The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
  - (iii) There has not been an occasion, in which the company, during the year under report, to transfer any sum to the Investor Education and Protection Fund. Hence, the question of delay in transferring such sum does not arise.

For MKRJ & Co. Chartered Accountants Firm Registration No.: 0030311N

Place: New Delhi Date: 25/06/2021 Mukesh Kumar Jain Partner Membership No. 073972 UDIN: 21073972AAAAAR2868

Sd/-

60

Vani Commercials Limited Annual Report 2020-21

Annexure 1 referred to in paragraph (1) under the heading "Report on Other Legal and Regulatory Requirements" of our Report of even date

- i In respect of the Company's fixed assets:
  - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) The Company has a program of verification to cover all the items of fixed assets in a phased manner which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the program, certain fixed assets were physically verified by the management during the year. According to the information and explanations given to us, no material discrepancies were noticed on such verification.
  - (c) According to the information and explanations given by the management, the Company has not acquired any immovable property during the year under audit; no comments under the sub-clause are required.
- The Company is in the business of providing financial services and does not have any physical inventories. Accordingly, reporting under clause 3(ii) of the Order is not applicable to the Company.
- iii According to the information and explanations given to us, the Company has not granted unsecured loans to or from companies, firms, Limited Liability Partnerships or other parties, covered in the register maintained under section 189 of the Companies Act, 2013, in respect of which :
  - (a) The terms and conditions of the grant of such loans are, in our opinion, prima facie, not prejudicial to the Company's interest.
  - (b) The schedule of repayment of principal and payment of interest has been stipulated and repayments or receipts of principal amounts and interest have been regular as per stipulations.
  - (c) There is no overdue amount remaining outstanding as at the year-end.
- iv In our opinion and according to the information and explanations given to us, there are no loans, investments, guarantees, and securities granted in respect of which provisions of Section 185 and 186 of the Act are applicable and hence not commented upon.



- v The Company has not accepted any deposits during the year within the meaning of Sections 73 to 76 of the Act and the Companies (Acceptance of Deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3(v) of the Order are not applicable to the Company.
- vi The maintenance of cost records has not been specified by the Central Government under section 148(1) of the Companies Act, 2013 for the business activities carried out by the Company. Thus, reporting under clause 3(vi) of the order is not applicable to the Company.
- vii According to the information and explanations given to us, in respect of statutory dues :
  - a The Company has generally been regular in depositing undisputed statutory dues, including Income Tax, Goods and Service Tax, and other material statutory dues applicable to it with the appropriate authorities.
  - **b** There were no undisputed amounts payable in respect of Income Tax, Goods and Service Tax, and other material statutory dues in arrears as at March 31, 2021 for a period of more than six months from the date they became payable.
- viii The Company has not taken any loans or borrowings from financial institutions, banks and government or has not issued any debentures. Hence reporting under clause 3(viii) of the Order is not applicable to the Company.
- ix The Company has not raised moneys by way of initial public offer or further public offer (including debt instruments) or term loans and hence reporting under clause 3(ix) of the Order is not applicable to the Company.
- x To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company or no material fraud on the Company by its officers or employees has been noticed or reported during the year.
- xi According to the information and explanations given by the management, the company has complied with the provisions of Section 197 read with Schedule V of the Companies Act, 2013.
- **xii** The Company is not a Nidhi Company and hence reporting under clause 3(xii) of the Order is not applicable to the Company.
- xiii In our opinion and according to the information and explanations given to us, the Company is in compliance with Section 177 and 188 of the

62

Vani Commercials Limited Annual Report 2020-21

Companies Act, 2013 where applicable, for all transactions with the related parties and the details of related party transactions have been disclosed in the standalone financial statements as required by the applicable accounting standards.

- **xiv** During the year, the Company has not made any preferential allotment or private placement of shares or fully or partly paid convertible debentures and hence reporting under clause 3(xiv) of the Order is not applicable to the Company.
- xv In our opinion and according to the information and explanations given to us, during the year the Company has not entered into any non-cash transactions with its Directors or persons connected to its directors and hence provisions of section 192 of the Companies Act, 2013 are not applicable to the Company
- **xvi** According to the information and explanations given to us, the company is a Non Banking Finance Company duly registered with the Reserve Bank of India under Section 45-IA of the Act, 1934

For MKRJ & Co. Chartered Accountants Firm Registration No.: 0030311N

Place: New Delhi Date: 25/06/2021 Sd/-Mukesh Kumar Jain Partner Membership No. 073972 UDIN: 21073972AAAAAR2868

Vani Commercials Limited Annual Report 2020-21

Annexure 2 referred to in paragraph 2(f) under the heading 'Report on other legal and regulatory requirements' of our report of even date

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of **Vani Commercials Limited** ("the Company") as of 31st March, 2021 in conjunction with our audit of the standalone Ind AS financial statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013 ('the Act').

#### Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting with reference to these standalone Ind AS Financial Statement based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing as specified under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting with reference to these standalone Ind AS Financial Statement and their operating effectiveness. Our audit of internal financial controls over financial reporting

Vani Commercials Limited Annual Report 2020-21



included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting.

# Meaning of Internal Financial Controls over Financial Reporting with reference to these standalone Ind AS Financial Statement

A company's internal financial control over financial reporting with reference to these standalone Ind AS Financial Statement is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting with reference to these standalone Ind AS Financial Statement includes those policies and procedures that:

- pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
- 2. provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and
- 3. provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls over Financial Reporting with reference to these standalone Ind AS Financial Statement

Because of the inherent limitations of internal financial controls over financial reporting with reference to these standalone Ind AS Financial Statement, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control



over financial reporting with reference to these standalone Ind AS Financial Statement may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting effectively as at 31st March 2019, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For MKRJ & Co. Chartered Accountants Firm Registration No.: 0030311N

Place: New Delhi Date: 25/06/2021 Sd/-Mukesh Kumar Jain Partner Membership No. 073972 UDIN: 21073972AAAAAR2868

#### Auditors' Report as per Non-Banking Financial Companies Auditor's Report (Reserve Bank) Directions, 2016.

#### То

#### The Board of Directors Vani Commercials Limited

- The Company is engaged in the business of Non-Banking Financial Institution, The Company being a Non-Banking Finance Company has obtained a Certificate of registration from the Reserve Bank of India to carry on such businesses. Further the Company is entitled to continue to hold such certificate of registration in terms of its assets/income pattern as on 31<sup>st</sup> March, 2021;
- The Company is meeting the required net owned fund requirement as laid down in Master Direction - Non-Banking Financial Company – Non-Systemically Important Non-Deposit taking Company (Reserve Bank) Directions, 2016;
- The Board of Directors of the Company has passed a resolution for the non-acceptance of any public deposits;
- 4. The company has not accepted any public deposits during the year;
- 5. The Company has complied with the prudential norms relating to income recognition, accounting standards, assets classification and provisioning for bad and doubtful debts as applicable to it.

For MKRJ & Co. Chartered Accountants Firm Registration No.: 0030311N

> Sd/-Mukesh Kumar Jain Partner Membership No. 073972 UDIN: 21073972AAAAAS1243

> > 67

Place: New Delhi Date: 25/06/2021

Vani Commercials Limited Annual Report 2020-21

Vani Commercials Limited Annual Report 2020-21

#### VANI COMMERCIALS LIMITED REGD. OFF.: "AASTHA" LP-11C, PITAMPURA, NEW DELHI-110034. CIN : L74899DL1988PLC106425 BALANCE SHEET AS AT 31<sup>ST</sup> MARCH 2021

				Amount in ₹
	Particulars	Note No.	As At 31.03.2021	As At 31.03.2020
(1)	Financial Assets			
(a)	Cash and cash equivalents	4	1,487,155	927,596
(b)	Bank balances other than cash and cash equivalents			-
(c)	Derivative financial instruments			
(d)	Receivables	5		
	I Trade Receivables			350,000
	II Other Receivables			
(e)	Loans	6	87,447,053	59,223,107
(f)	Investments	7	20,540,500	20,648,500
(g)	Other Financial Assets	8	475,304	305,587
			109,950,012	81,454,790
(2)	Non-Financial Assets			
(a)	Inventories	9	2,064,144	2,064,144
(b)	Current Tax Assets (Net)			-
(c)	Deferred Tax Assets (Net)	10	1,412	2,042
(d)	Investment Property			-
(e)	Property , Plant and Equipment	11	12,848	15,195
(f)	Intangible Assets			-
(g)	Other Non-Financial Assets			-
			2,078,404	2,081,381
	Total Assets		112,028,416	83,536,171
	BILITIES AND EQUITY			
	bilities			
(1)	Financial Liabilities			
(a)	Derivative Financial Instruments			-
(b)	Payables	12		
	I Trade Payables			
	<ul> <li>Total outstanding dues of micro enterprises and small enterprises</li> </ul>			-
	<ul> <li>Total outstanding dues of creditors other than micro enterprises and small enterprises</li> </ul>			-
	II Other Payables			
	<ul> <li>Total outstanding dues of micro enterprises and small enterprises</li> </ul>			
	<ul> <li>(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises</li> </ul>		50,041	150,000
Bal	ance Sheet (Contd.)			

Vani Commercials Limited Annual Report 2020-21

#### VANI COMMERCIALS LIMITED REGD. OFF.: "AASTHA" LP-11C, PITAMPURA, NEW DELHI-110034. CIN : L74899DL1988PLC106425 BALANCE SHEET AS AT 31<sup>ST</sup> MARCH. 2021 .

	BALANCE SHEET AS AT 31 <sup>st</sup> MARCH, 2021 Amount in a				
	Particulars	Note No.	As At 31.03.2021	As At 31.03.2020	
(C)	Debt securities		-		
(d)	Borrowings (other than debt securities)	13	68,707,870	41,058,891	
(e)	Deposits		-		
(f)	Subordinated Debts		-		
(g)	Other Financial Liabilities	14	-		
			68,757,911	41,208,891	
(2)	Non-Financial Liabilities				
(a)	Current Tax Liabilities (Net)		-		
(b)	Provisions	15	465,486	429,378	
(c)	Deferred Tax Liabilities (Net)				
(d)	Other Non-Financial Liabilities	16	925,443	318,032	
			1,390,929	747,410	
(2)	Equity				
(a)	Equity Share Capital	17	41,198,000	41,198,000	
(b)	Other Equity	18	681,576	381,870	
			41,879,576	41,579,870	
Tota	l Liabilities and Equity		112,028,416	83,536,171	

Summary of significant accounting policies

The accompanying notes are an integral part of the financial statements

As per our report of even date attached:

For MKRJ & Co. Chartered Accountants Firm Registration Number: 0030311N For and on behalf of the Board of Directors For Vani Commercials Limited

Sd/-

Director

DIN: 01038078

Sd/-Sd/-Mukesh Kumar Jain Jitender Kumar Juneja Mukesh Sukhija Partner Managing Director & CFO M.No. 073972 DIN: 06639752 UDIN: 20073972AAAAAV3870

Sd/-Manisha Sharma Company Secretary PAN: IOGPS8610C

Place : New Delhi Dated : 25/06/2021

68

69

#### VANI COMMERCIALS LIMITED REGD. OFF.: "AASTHA" LP-11C, PITAMPURA, NEW DELHI-110034. CIN : L74899DL1988PLC106425 STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2021 Amount in ₹

	Particulars	Note	For the Yr. Ended	For the Yr. Ended
	Denote the October	No.	31.3.2021	31.3.2020
I	Revenue From Operations Interest Income	19	6,678,862	5,084,450
	Dividend Income		-	-
	Fee and Commission Income	20	-	350,000
	Net gain on fair value changes		-	-
	Sale of Services		-	
	Total Revenue From Operations		6,678,862	5,434,450
II	Other Income	21	1,047	165,838
	Total Income (I+II)		6,679,909	5,600,288
	Expenses			
	Finance Cost	22	3,586,527	2,596
	Fees and Commission Expense		-	-
	Net loss on fair value changes		-	-
	Impairment on financial instruments		-	-
	Cost of materials consumed		-	-
	Purchases of Stock-in-trade		-	-
	Changes in Inventories of finished goods, stock-in-trade and work-in- progress		-	-
	Employee Benefits Expenses	23	1,343,370	2,192,393
	Depreciation and amortization Expenses	11	2,347	4,449
	Others expenses	24	1,340,429	3,153,022
IV	Total Expenses		6,272,673	5,352,460
V	Profit/(Loss) before exceptional and tax (III-IV)		407,236	247,828
	Exceptional Items		-	-
	Profit/(loss) before tax (V -VI )		407,236	247,828
VII	I Tax expense:			
	(1) Current Tax		105,882	63,866
	(2) Deferred Tax		630	1,061
	(3) Provision for standard assets of NBFCs		1,018	148,058
IX	Operations (VII - VIII)		299,706	34,843
Х	Profit/(loss) from discontinued operations		-	
Sta	tement of Profit and Loss (Contd.)			

#### VANI COMMERCIALS LIMITED REGD. OFF.: "AASTHA" LP-11C, PITAMPURA, NEW DELHI-110034. CIN : L74899DL1988PLC106425 STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED 31<sup>st</sup> MARCH, 2021 Amount in ₹

			Amount in $\chi$
Particulars	Note	For the Yr. Ended	For the Yr. Ended
	No.	31.3.2021	31.3.2020
XI Tax expense of discontinued operations		-	-
XII Profit/(loss) from discontinued operations (After tax) (X-XI)		-	-
XIII Profit/(loss) for the period (IX+XII)		299,706	34,843
XIV Other Comprehensive Income			
(A) (i) Items that will not be reclassified to profit or loss		-	
(ii) Income tax relating to items that will not be reclassified to profit or loss		-	
Subtotal (A)		-	
(B) (i) Items that will be reclassified to profit or loss		-	
(ii) Income tax relating to items that will be reclassified to profit or loss		-	
Subtotal (B)			
Other Comprehensive Income (A + B)			-
XV Total Comprehensive Income for the period (XIII+XIV)		299,706	34,843
Earnings per share:			
Basic (₹)	25	0.07	0.01
Diluted (₹)		0.07	0.01

Summary of significant accounting policies

The accompanying notes are an integral part of the financial statements

As per our report of even date attached:

For MKRJ & Co. For and on behalf of the Board of Directors Chartered Accountants For Vani Commercials Limited Firm Registration Number: 0030311N

Sd/-	Sd/-
Mukesh Kumar Jain	Jitender Kumar Juneja
Partner	Managing Director & CFO
M.No. 073972	DIN: 06639752
UDIN: 20073972AAAAAV3870	

Sd/ja 0

Sd/-Manisha Sharma **Company Secretary** PAN: IOGPS8610C

Sd/-

Director

Mukesh Sukhija

DIN: 01038078

Place : New Delhi Dated : 25/06/2021

Vani Commercials Limited Annual Report 2020-21

#### VANI COMMERCIALS LIMITED

REGD. OFF.: "AASTHA" LP-11C, PITAMPURA, NEW DELHI-110034. CIN : L74899DL1988PLC106425

#### STATEMENT OF CHANGES IN EQUITY

Equity Share Capital		
Particulars	For the Yr. Ended 31st March, 2021	For the Yr. Ended 31st March, 2020
Balance at the beginning of the year	41,198,000	41,198,000
Changes in equity share capital during the year	-	
Balance at the end of the year	41,198,000	41,198,000
Other Equity		
For the year ended 31 March 2019		
Reserves and Surplus		
Particulars	For the Yr. Ended 31st March, 2021	For the Yr. Ender 31st March, 2020
Special Reserves (NBFC) Balance As Per the Last Balance Sheet	248,874	240,16
Add: Addition During the Year	74,926	8,71
Closing Balance		
	323,800	248,874
Securities Premium Account Balance As Per the Last Balance Sheet	-	
Add: Addition During the Year		
Less: Used During the Year		
Closing Balance	-	
Surplus in the Statement of Profit and Loss Balance As Per the Last Balance Sheet	132,996	104,72
Add: Net Profit/(Net Loss) For the Current Year	299,706	34,843
Add: Transfer From Reserves	-	
Less: Proposed/Interim Dividends	-	
Less: Provision For Tax for Pervious Year	-	2,14
Less: Transfer to Reserves - Special Reserves	(74,926)	(8,711
Closing Balance	357,776	132,99
Total Other Equity	681,576	381,87

Vani Commercials Limited Annual Report 2020-21

# 72

### VANI COMMERCIALS LIMITED REGD. OFF.: \*AASTHA\* LP-11C, PITAMPURA, NEW DELHI-110034. CIN : L74899DL1988PLC106425

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31<sup>st</sup> MARCH, 2021

Amount in ₹

Particulars	2020-21	2019-20
	(₹)	(₹)
A CASH FLOW FROM OPERATING ACTIVITIES		
Profit Before Tax	407,236	34,843
Adjustments for:		
Depreciation and Amortisation	2,347	4,449
Preliminary Expenses w/off	-	-
Deferred Revenue Expenditure	(630)	2,141
Net (gain)/loss on disposal of property, plant and equipment	-	-
Interest & Finance Cost	-	-
Interest Income	-	-
Net Transferred in Reserve	(1,018)	-
	407,935	41,433
Cash inflow from interest on loans	-	-
Cash inflow from service asset	-	-
Cash outflow towards Tax	(105,882)	-
Cash generated from operation before working capital changes	302,053	41,433
Working Capital Changes		
(Increase)/Decrease in Trade Receivables	350,000	(350,000)
(Increase)/Decrease in Other Receivables	-	-
(Increase)/Decrease in Loans	(28,223,946)	(42,441,028)
(Increase)/Decrease in Other Financial Assets	(169,717)	(201,258)
(Increase)/Decrease in Other Non-Financial Assets	630	1,061
Increase/(Decrease) in Trade Payables	-	-
Increase/(Decrease) in Other Payables	(99,959)	150,000
Increase/(Decrease) in Other Financial Liabilities	-	(98,100)
Increase/(Decrease) in Provisions	36,108	211,924
Increase/(Decrease) in Other Non-Financial Liabilities	607,411	318,032
	(27,499,473)	(42,409,369)
Income Tax paid (Net of Refunds)	-	-
Net Cash flow from Operating activities	(27,197,420)	(42,367,936)
Statement of Cash Flow (Contd.)		

Vani Commercials Limited Annual Report 2020-21

#### VANI COMMERCIALS LIMITED REGD, OFF.: "AASTHA" LP-11C, PITAMPURA, NEW DELHI-110034, CIN : L74899DL1988PLC106425 CASH FLOW STATEMENT FOR THE YEAR ENDED 31<sup>st</sup> MARCH, 2021 . . .

Pai	rticulars	2020-21 (₹)	2019-20 (₹)	
В	CASH FLOW FROM INVESTING ACTIVITIES			
	Purchase of property, plant and equipment	-		
	Proceeds from sale of property, plant and equipment	-		
	Purchase of intangible assets	-		
	Purchase of investments	-	(1,080,000)	
	Proceeds from investments	108,000		
	Interest Received on Investments	-	-	
	Dividend Received	-	-	
	Investment in subsidiaries	-	-	
	Net cash generated from/(used in) investing activities	108,000	(1,080,000)	
с	CASH FLOW FROM FINANCING ACTIVITIES			
	Issue of equity share capital (including securities premium)	-	-	
	Dividends and DDT Paid	-	-	
	Deposits received (net)	-		
	Debt securities issued (net)	-		
	Borrowings other than debt securities issued (net)	27,648,979	41,058,891	
	Subordinated debts issued	-	-	
	Net cash generated from financing activities	27,648,979	41,058,891	
	Net increase/(decrease) in cash and cash equivalents (A+B+C)	559,559	(2,389,045)	
	Cash and cash equivalents at the beginning of the year	927,596	3,316,641	
	Cash and cash equivalents at the end of the year	1,487,155	927,596	

of cash flows has been prepared under the indirect method as set out in Ind AS 'Statement of Cash Flows'.

Components of cash and cash equivalents are disclosed in note no

As per our report of even date For MKRJ & Co. Chartered Accountants Firm Registration Number: 0030311N

For Vani Commercials Limited Sd/-Sd/-Jitender Kumar Juneja Mukesh Sukhiia

Manisha Sharma Company Secretary Director DIN: 01038078 PAN: IOGPS8610C

Sd/-

74

For and on behalf of the Board of Directors

Place : New Delhi Dated : 25/06/2021

Mukesh Kumar Jain

UDIN: 20073972AAAAAV3870

Sd/-

Partner

M.No. 073972

Vani Commercials Limited Annual Report 2020-21

Managing Director & CFO

DIN: 06639752

#### Notes to standalone financial statements for the year ended 31 March 2021

#### 1 **Corporate Information**

Vani Commercials Ltd. ('the Company") is a company limited by shares, incorporated on 24 February 1988 and domiciled in India. The Company is engaged in the business of Non-banking Financial Institution. Vani Commercials Limited has a diversified lending portfolio across retail, SME and commercial customers with a significant presence in urban India. It also accepts public and corporate deposits and offers variety of financial services products to its customers. The Company has its registered office at 'Aastha' LP - 11C. Pitampura, New Delhi - 110034

The Company is deposit taking non-banking financial company (NBFC) registered with the Reserve Bank of India (RBI) with effect from , with Registration No. B-14.03035 . RBI, vide the circular -'Harmonisation of different categories of NBFCs' issued on 22 February 2019, with a view to provide NBFCs with greater operational flexibility and harmonisation of different categories of NBFCs into fewer categories based on the principle of regulation by activity, merged the three categories of NBFCs viz. Asset Finance Companies (AFC), Loan Companies (LCs) and Investment Companies (ICs) into a new category called NBFC - Investment and Credit Company (NBFC-ICC). Accordingly, the Company has been reclassified as NBFC Investment and Credit Company (NBFC-ICC).

The audited financial statements were subject to review and approval of Board of Directors. On 25th June. 2021. Board of Directors of the Company approved and recommended the audited financial statements for consideration and adoption by the shareholders in its annual general meeting.

#### 2 **Basis of Preparation**

The financial statements have been prepared in accordance with Indian Accounting Standards (Ind AS) as per the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time and notified under section 133 of the Companies Act. 2013 (the Act) along with other relevant provisions of the Act and the Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 ('the NBFC Master Directions') issued by RBI. The financial statements have been prepared on a going concern basis. The Company uses accrual basis of accounting.

For all periods up to and including the year ended 31 March 2021, the Company had prepared its financial statements in accordance with accounting standards notified under Section 133 of the Companies Act 2013, read together with paragraph 7 of the Companies (Accounts) Rules,



2014 and the Companies (Accounting Standards) Amendment Rules, 2016 and the NBFC Master Directions (hereinafter referred as 'Previous GAAP'). These financial statements for the year ended 31 March 2021 has prepared in accordance with Ind AS.

#### 3 Summary of Significant Accounting Policies

This note provides a list of the significant accounting policies adopted in the preparation of these financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 3.1 Income

#### (i) Interest Income

The Company recognises interest income using Effective Interest Rate (EIR) on all financial assets subsequently measured at amortised cost or fair value through other comprehensive income (FVOCI). EIR is calculated by considering all costs and incomes attributable to acquisition of a financial asset or assumption of a financial liability and it represents a rate that exactly discounts estimated future cash payments/receipts through the expected life of the financial asset/financial liability to the gross carrying amount of a financial asset or to the amortised cost of a financial liability.

Interest on financial assets subsequently measured at fair value through profit or loss (FVTPL) is recognised at the contractual rate of interest.

#### (ii) **Dividend Income**

Dividend income on equity shares is recognised when the Company's right to receive the payment is established, which is generally when shareholders approve the dividend.

#### 3.2 Expenditures

#### (i) Finance costs

Borrowing costs on financial liabilities are recognised using the Effective Interest Rate (EIR).

76

#### 3.3 Cash and cash equivalents

Cash and cash equivalents include cash on hand, other short term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### 3.4 **Financial Assets**

Financial assets include cash, or an equity instrument of another entity,

Vani Commercials Limited Annual Report 2020-21

or a contractual right to receive cash or another financial asset from another entity. Few examples of financial assets are loan receivables, investment in equity and debt instruments, trade receivables and cash and cash equivalents

#### 3.5 **Financial Liabilities**

Financial liabilities include liabilities that represent a contractual obligation to deliver cash or another financial assets to another entity, or a contract that may or will be settled in the entities own equity instruments. Few examples of financial liabilities are trade payables, debt securities and other borrowings and subordinated debts.

#### 3.6 Taxes

#### (i) Current Tax

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, in accordance with the Income Tax Act. 1961 and the Income Computation and Disclosure Standards (ICDS) prescribed therein. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date.

#### **Deferred Tax** (ii)

Deferred tax is provided using the Balance Sheet approach on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised for deductible temporary differences to the extent that it is probable that taxable profits will be available against which the deductible temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets, if any, are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised



or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### 3.7 Property, Plant and Equipment

Property, plant and equipment are carried at historical cost of acquisition less accumulated depreciation and impairment losses, consistent with the criteria specified in Ind AS 16 'Property, Plant and Equipment'.

#### 3.8 Provisions and Contingent Liabilities

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. The Company also discloses present obligations for which a reliable estimate cannot be made. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

#### 4 Cash and Cash Equivalents

Particulars	As At	As At
	31 Mar., 2021	31 Mar., 2020
Cash on hand	197,495	776,701
Balance with banks in current accounts	1,289,660	150,895
Cheques, drafts on hand	-	-
Others (specify nature)	-	-
	1,487,155	927,596

#### 5 Receivables

Particulars	As At	As At
	31 Mar., 2021	31 Mar., 2020
Trade Receivables		
Receivables considered good - Secured		
Receivables considered good - Unsecured		
Fee, Commission and Others	-	350,000
	-	350,000
Other Rceivables		
Receivables considered good - Secured	-	-
Receivables considered good - Unsecured	-	-
-	-	-

78

Vani Commercials Limited Annual Report 2020-21

6	Loans	and	Advances
---	-------	-----	----------

		As at 31N	As at 31March, 2021			As at 31 March, 2020		
	Particulars	At amor- tised cost	At fair value through OCI	Total	At amor- tised cost	At Fair value through OCI	Total	
A	(i) Term Loan (ii) Others	-	-	-	-	-	-	
	Total Gross (A)	-		-	-			
	Less: Impairment loss allowance	-	-	-	-	-		
	Net Total (A)	-	-	-	-	-	-	
в	(i) Secured Loan							
	By tangible assets	-	-	-	-	-		
	By intangible assets	-	-	-	-	-		
	Covered by Bank/Govt. Guarantees	-		-	-			
	Total Gross B (i)	-	-	-	-	-		
	Less: Impairment loss allowance	-		-	-			
	Net Total B (i)	-		-	-		-	
в	(ii) Unsecured Loan	87,447,053		87,447,053	59,223,107		59,223,107	
	Total Gross B (ii)	87,447,053		87,447,053	59,223,107		59,223,107	
	Less: Impairment loss allowance	-		-	-			
	Net Total B (ii)	87,447,053		87,447,053	59,223,107		59,223,107	
	Total B (i + ii)	87,447,053		87,447,053	59,223,107		59,223,107	
С	Out of above (I) Loans in India (i) Public Sector							
	(i) Others			_	_	-	-	
	Total Gross C (I)		-	-	-			
	Less: Impairment loss allowance	_		_				
	Net Total C (I)	-	-	-	-			
	(II) Loans outside India Total Gross C (II) Less: Impairment loss allowance	-	-	-	-	-	-	
	Net Total C (II)	-	-	-	-	-	-	
	Total C (I + II )	-		-	-		-	
	Total Loans (A+B+C)	87,447,053	-	87,447,053	59,223,107	-	59,223,107	



#### 7 Investments

		As	at 31March	, 2021	As	As at 31 March, 2020	
	Particulars	At amor- tised cost	At fair value through OCI	Total	At amor- tised cost	At Fair value through OCI	Total
A	Mutual Funds		-	-	-	-	
	Government Securities	-		-			
	Debt Securities	-		-			
	Equity Instruments	20,540,500	-	20,540,500	20,648,500		20,648,500
	Investments in Subsidiaries		-	-	-		
	Investments in Associate			-	-		
	Investment in Joint Ventures	-		-	-		
	Any Other Investment			-	-		
	Total Gross (A)	20,540,500	•	20,540,500	20,648,500	•	20,648,500
В	Out of above						
	Investment in India		-	-	-		-
	Investment outside India				-		-
	Total Gross (B)		•	•			
	Gross Total (A+B)	20,540,500		20,540,500	20,648,500		20,648,500
	Less: Impairment loss allowance			-	-		
	Net Total	20,540,500		20,540,500	20,648,500		20,648,500

#### 8 **Other Financial Assets**

	Particulars	As At	As At
		31 Mar., 2021	31 Mar., 2020
	Security deposits	79,560	-
	Advances to dealers/or others	-	-
	Other advances	395,744	305,587
		475,304	305,587
9	Inventories		
	Particulars	As At	As At
		31 Mar., 2021	31 Mar., 2020

	31 Mar., 2021	31 Mar., 2020
Shares of Max Infra	2,064,144	2,064,144
	-	-
	2,064,144	2,064,144
Vani Commercials Limited Annual Ren	ort 2020-21	80

Vani Commercials Limited Annual Report 2020-21

#### Deferred Tax Assets (Net) 10

Particulars	As At	As At
	31 Mar., 2021	31 Mar., 2020
Other temporary differences	1,412	2,042
	1.412	2.042

12 Pavables

2	Payables		
	Particulars	As At	As At
		31 Mar., 2021	31 Mar., 2020
	Trade Payables		
	Total outstanding dues of micro enterprises and small enterprises	-	-
	Total outstanding dues of creditors other than MSME	-	-
		-	-
	Other Payables		
	Total outstanding dues of micro enterprises and small enterprises	-	-
	Total outstanding dues of creditors other than MSME	50,041	150,000
		50,041	150,000

#### 13 Borrowings (other than debt securities)

	Particulars	As At	As At
		31 Mar., 2021	31 Mar., 2020
A	In India At amortised cost:	-	-
	Total (A)	-	-
в	Outside India	-	-
	Total (B)	-	-
с	Secured (Against hypothecation of loans, book debts) Unsecured	- 68,707,870	- 41,058,891
	Total (C)	68,707,870	41,058,891
	Total Borrowings Total (A+B+C)	68,707,870	41,058,891



#### 14 Other Financial Liabilities

Particulars	As At 31 Mar., 2021	As At 31 Mar., 2020
Unpaid matured deposits and interest accrued thereon	-	-
Others	-	-
Total (A)	-	-

#### 15 Provisions

Particulars	As At 31 Mar., 2021	As At 31 Mar., 2020
Provisions For employee benefits	-	-
Provision retained on sale of non performing assets as per RBI	366,530	365,512
Provision For Income Tax	98,956	63,866
	465,486	429,378

#### 16 Other Non-financial Liabilities

Particulars	As At	As At
	31 Mar., 2021	31 Mar., 2020
Statutory dues	275,843	206,932
Other received in advance	-	-
Others	649,600	111,100
	925,443	318,032

#### 17 Equity Share Capital

	Particulars	As At 31 Mar., 2021	As At 31 Mar., 2020
Α	Authorised Share Capital		
	50,50,000 Equity Shares of ₹ 10 each	50,500,000	50,500,000
	(Previous Year 50,50,000 Equity Shares of ₹ 10/- each)		
	Issued Share Capital		
	41,19,800 Equity Shares of ₹ 10 each	41,198,000	41,198,000
	(Previous Year 41,19,800 Equity Shares of ₹ 10/- each)		
	Subscribed and paid up Share Capital		
	41,19,800 Equity Shares of ₹ 10 each	41,198,000	41,198,000
	(Previous Year 41,19,800 Equity Shares of ₹ 10/- each)		

Vani Commercials Limited Annual Report 2020-21

82

# B Reconciliation of the number of shares outstanding at the beginning and at the end of the reporting period:

Particulars	As At 31 Mar., 2021 No. of Shares	As At 31 Mar., 2020 No. of Shares
Equity Shares at the beginning of the year Add: Shares issued during the year	4,119,800	4,119,800
Equity Shares outstanding at the end of the year	4,119,800	4,119,800

#### C Terms/rights/restrictions attached to equity shares

The Company has only one class of equity shares having a par value of  $\gtrless$  10 per share. Each holder of equity shares is entitled to one vote per share. The dividend recommended by the Board of Directors and approved by the shareholders in the Annual General Meeting is paid in Indian Rupees. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

#### D Details of shareholders holding more than 5% shares in the Company

Particulars	As At		As At As At			
	31 Mar., 2021		31 Mar., 2021		31 Mar.	, 2020
	No.of Shares % Holding		No. of Shares	% Holding		
NAU Nidh Finance Limited	405,000	9.83%	1,000,000	24%		

#### 18 Other Equity

	Particulars	As At	As At
		31 Mar., 2021	31 Mar., 2020
A	Special Reserves (NBFC)		
	Balance As Per the Last Balance Sheet	248,874	240,163
	Add: Addition During the Year	74,926	8,711
	Closing Balance	323,800	248,874
в	Securities Premium Account		
	Balance As Per the Last Balance Sheet	-	-
	Add: Addition During the Year	-	-
	Less: Used During the Year	-	-
	Closing Balance	-	-
с	Retained earnings		
	Balance As Per the Last Balance Sheet	132,996	104,723
	Add: Profit/(Loss) for the year	299,706	34,843
	Item of other comprehensive income		
	recognised directly in retained earnings	-	-
		432,702	139,566

Vani Commercials Limited Annual Report 2020-21

Appropriat	ions:		
Transfer to	reserve fund in terms of		
section 45-I	C(1) of RBI Act, 1934	74,926	8,711
Dividend pa	aid	-	-
Tax on divid	lend	-	-
Provision for	r Tax	-	(2,141)
Total Appro	opriations	74,926	6,570
Balance at	the end of the Year	357,776	132,996
Total Other	Equity (A+B+C)	681,576	381,870

#### 19 Interest Income

	For the year ended 31 March, 2021 On financial assets measured at			For the year ended 31 March, 2020 On financial assets measured at			
Particulars	FVOCI	Amoratised Cost	FVTPL	Total	At amor- tised cost	At fair value through OCI	Total
Interest on Loans	•	6,678,862	-	6,678,862	5,084,450	-	5,084,450
Interest income from investments	-	-	-	-	-	-	-
Interest on deposits with Banks	-	-	-	-	-	-	-
Other interest Income	-	-	-	-	-	-	-
	•	6,678,862	•	6,678,862	5,084,450	•	5,084,450

#### 20 Fee and Commission Income

	For the year ended 31 March, 2021 On financial assets measured at					ended 31 M I assets mea	
Particulars	FVOCI	Amoratised Cost	FVTPL	Total	At amor- tised cost	At fair value through OCI	Total
Professional Income	-	-	-	-	350,000	-	350,000
Other Fee	•	-	-		- 350.000		- 350.000

#### 21 Other Income

Particulars	As At	As At
	31 Mar., 2021	31 Mar., 2020
Net gain on disposal of property, plant and equipment	-	-
Net gain on foreign currency transaction and translation	-	-
Other	1,047	165,838
	1,047	165,838

84

Vani Commercials Limited Annual Report 2020-21

#### 22 Finance Cost

Particulars	As At 31 Mar., 2021	As At 31 Mar., 2020
On financial liabilities measured at amortised cost: Interest on subordinated liabilities	3,586,527	-
Other Interest Expenses	-	2,596
	3,586,527	2,596

#### 23 Employee Benefits Expenses

Particulars	As At	As At
	31 Mar., 2021	31 Mar., 2020
Salaries and wages	458,000	2,125,723
Staff welfare expenses	45,370	66,670
Managerial Remuneration	840,000	-
	1,343,370	2,192,393

#### 24 Other Expenses

Particulars	As At	As At
	31 Mar., 2021	31 Mar., 2020
Legal and Professional charges	-	20,000
Accounting Charge	20,000	10,000
Communication Costs	-	38,940
Printing and stationery	19,760	43,750
Advertisement and publicity	61,697	77,359
Auditor's fees and expenses	23,600	23,600
Repairs and maintenance	7,434	13,760
Conveyance Charge	71,335	71,210
Newspaper & Periodiclas	12,860	27,290
Office Expenses	92,700	233,441
Electricity and Water	23,345	16,126
RTA Fee	71,470	24,243
Listing Fee	354,000	354,000
Rent	300,000	150,000
Travelling Expenses	23,860	36,780
Bank Charges	7,086	-
Loss on Sale of Shares	30,822	-
ROC Fee	13,700	9,650
Other	206,760	2,002,873
	1,340,429	3,153,022



#### 25 Earnings per share (EPS)

Basic EPS is calculated by dividing the profit for the year attributable to equity holders of the Company by the weighted average number of equity shares outstanding during the year.

Diluted EPS is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of equity shares outstanding during the year plus the weighted average number of equity shares that would be issued on conversion of all the dilutive potential equity shares into equity shares of the Company.

The following reflects the income and share data used in the basic and diluted EPS computations:

	Particulars	As At 31 Mar., 2021	As At 31 Mar., 2020
A	Net profit attributable to equity shareholders	299,706	34,843
В	Weighted average number of equity shares for basic earnings per share <b>Effect of dilution:</b> Employee stock option	4,119,800	4,119,800 -
С	Weighted average number of equity shares for diluted earnings per share Earning per share (Basic) (H) (A/B) Earning per share (Diluted) (H) (A/C)	4,119,800 0.07 0.07	4,119,800 0.01 0.01

#### 26 Disclosure of transactions with related parties as required by Ind AS 24

		20	21	2020	)
Name of the related party and nature of relationship	Nature of transaction	Transaction Value	Outstanding amounts carried in Balanace Sheet	Transaction Value	Oustanding amounts carried in Balanace Sheet
Ms. Pooja Bhatia Director	Unsecured Loan	900,000	1,898,237	1,650,000	1,648,054
Mr. Mukesh Sukhija Director	Unsecured Loan	4,500,000	2,631,801	-	-
M/s. Atharva Professional Consultants LLP	Unsecured Loan	3,400,000	3,552,472		
M/s. Adbhut Creations LLP	Unsecured Loan	500,000	541,359		

86

Vani Commercials Limited Annual Report 2020-21

31 Har 2020 249 NU 25 ON 15,156 240 12,888 WIV as on 314ar-2021 88 NETBLOCK \$ \$ \$ no cí days 滚 Rate of Dep. N0010 N0010 Adjucted with Retained Earning Dep for the Year 2020,21 191 3 47,120 46,550 23,275 55.50 Depreciable amount over whole life 124 3 89 sahapad value 123 0.31 00 8 65.00 12 ltmaining Life 534 423 331 31 Nat 202 35 LifeUsed fill 2,460 000 6,195 WDH as on Hor 201 6900 300 300 Liesper Co.Act, 203 00 000 DEPRECIATIONBLOCK 45,550 23,275 151,278 Dep charged Note 11 Si-Har 2020 율 ka: 201 49,600 24,500 66,473 ks at Deducto NO Addition stadj GROSS BLOCK 46,600 24,500 166,473 1 Apr 200 4s on DEPRECIATION CHART FOR F.Y. 2020-21 Fumbre & Fabres Particular AN COMMERCIALS LIMITED Total Assets 뤚 Computer Computer Computer Bilding 30 1001 Purchase / Put A Buildings (0) Furniture Date of Ver. Mil - at res to use 16-2016 음 lan-206 Office 딇

87

MITED	
<b>SCIALS</b>	
COMMER	
VANI	

Regd. Off : 'AASTHA' LP-11C PITAMPURA, NEW DELHI-110034

SCHEDULE OF FIXED ASSETS AS AT	ETS AS AT				As per Income Tax Act	sx Act				
PARTICULARS	W.D.V.	ADDITIONS DURING	URING	SALE/	AMOUNT	DEPRECIÁTION	W.D.V.	CHANGES IN	SUBSIDY	DEPN
	AS ON	THE YEAR	-R	TRFR		FOR THE	AS ON	RATE OF	(CRANT/	RIE
	1.4.2020	before 30'9	after 1'10			YEAR	31.3.2021	EXCHANGE/	REIMBU-	VDW
								CURRENCY	-RSEMENT	
Building	000	0.00	0.00	000	0.00	0.00	0.00	0:00	0:0	10%
Plant & Machinery	00:0	0.00	0.00	0.00	0.00	00.0	0.00	0.00	0:0	15%
A.C. Plant	0.00	0.00	0:00	0.00	0.00	0.00	0.00	0.00	0.0	15%
D.G. Set	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0:00	0.00	15%
EPABX	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0:00	0.00	15%
Fax Machine	0:00	0.00	00.00	0.00	0.00	0.00	0.00	000	0.0	15%
Computer	5,245.00	00.00	0.00	00.0	5,245.00	2,098.00	3,147.00	0:00	070	40%
Vehicles-Car	17,802.00	0:00	0.00	0.00	17,802.00	2,670.00	15,132.00	000	00.0	15%
Total Rs.	23,047.00	0.00	00.0	0.00	23,047.00	4,768.00	18,279.00	0.00	0.0	
Previous Year	29,685.00	0.00	0.00	0.00	29,685.00	6,638.00	23.047.00	0.00	0.00	

Vani Commercials Limited Annual Report 2020-21

Note : 1. Depreciation on fixed assets has been provided as per WDV rates given in the Income Tax Act, 1961. 2. No Modavt credit has been claimed/allowed under Central Excise Rules, 1944 in respect of the assets acquired on/after 1-3-1994.

88

if undelivered, please return to:



Regd. Off.: 'AASTHA', LP-11C, Pitampura, New Delhi-110034 Tel : 011-40196434

BOOK POST